1	UNITED STATES DISTRICT COURT
2	DISTRICT OF MASSACHUSETTS (Boston)
3	No. 12-cv-10291-WGY
4	
5	BRUCE SMITH, et al
6	Plaintiffs
7	vs.
8	
9	CITY OF BOSTON,
LO	Defendant
11	
12	* * * * * * *
L3	
L4	For Trial Before: Judge William G. Young
L5	
L6	Bench Trial
L7	United States District Court
18	District of Massachusetts (Boston) One Courthouse Way
L9	Boston, Massachusetts 02210 Monday, December 22, 2014
20	
21	* * * * * *
22	
23	REPORTER: RICHARD H. ROMANOW, RPR Official Court Reporter
24	United States District Court One Courthouse Way, Room 5510, Boston, MA 02210
25	bulldog@richromanow.com

```
1
                      APPEARANCES
 2
 3
    HAROLD L. LICHTEN, ESQ.
    BENJAMIN WEBER, ESQ.
       Lichten & Liss-Riordan, P.C.
 4
       100 Cambridge Street, 20th Floor
 5
       Boston, MA 02114
       Email: Hlichten@llrlaw.com
 6
   and
    STEPHEN S. CHURCHILL, ESQ.
 7
       Fair Work, P.C.
       192 South Street, Suite 450
       Boston, MA 02111
8
       Email: Steve@fairworklaw.com
       For plaintiffs
9
10
    GEOFFREY R. BOK, ESQ.
11
    KAY H. HODGE, ESQ.
    JOHN M. SIMON, ESQ.
12
       Stoneman, Chandler & Miller
       99 High Street
       Boston, MA 02110
13
       Email: Gbok@scmillp.com
14
       For defendant
15
16
17
18
19
20
21
22
23
24
25
```

1	INDEX
2	
3	WITNESS DIRECT CROSS REDIRECT RECROSS
4	
5	MICHAEL A. CAMPION (Continued.)
6	By Mr. Simon:
7	By Mr. Lichten: 5
8	
9	
10	
11	EXHIBITS
12	
13	
14	EXHIBIT 82 109
15	
16	* * * * * *
17	EXHIBIT J 25
18	EXHIBIT K 30
19	
20	
21	
22	
23	
24	
25	

```
PROCEEDINGS
1
 2
           (Begins, 9:15 a.m.)
 3
           THE COURT: Good morning, counsel. And you may
     remind the witness.
 4
 5
           THE CLERK: I'd like to remind you that you're
     still under oath.
 6
 7
           THE WITNESS: Yes.
8
           THE COURT: And, Mr. Lichten, you may continue --
     actually you may commence.
9
           MR. LICHTEN: Your Honor, as the Clerk may have
10
11
     told you, there's a small issue still with this
12
     deposition. Do you want to take that up?
13
           THE COURT: What is it?
14
           MR. LICHTEN: Dr. Hough filed her report at 7:00
15
     this morning. She's arranged to be available by
16
     teleconferencing deposition that we will pay for on the
17
     28th, 29th, and 30th, in the middle of her vacation in
     Colorado. Alternatively she's agreed to cut short her
18
19
     vacation and get here on the 5th, that would be if they
20
     want to do it in person, then she can testify a day or
21
     two later. They interpret your order as not permitting
     either of those and the defendants won't agree to either
22
23
     of those.
           THE COURT: Well, on reflection it seems to me you
24
```

can take her by skype, if you want, that's okay, if she

```
can do it by teleconference, she can do it by skype, but
1
     I'm not going to require her to come to Boston. That's
 2
 3
     satisfactory. So that resolves that.
           You've reminded the witness?
 4
 5
           THE CLERK: Yes, your Honor.
           THE COURT: Go ahead, Mr. Lichten.
 6
 7
8
     CROSS-EXAMINATION BY MR. LICHTEN:
9
           Good morning, Dr. Campion. I hope you've had a
10
     good weekend.
11
           Thank you.
     Α.
12
           Dr. Campion, you have a consultant resume as well
     as a professional resume, is that correct?
13
           Well, I have an academic and a consulting resume.
14
     Α.
15
           Right. And some of the things you list on your
16
     consultant resume are "employment interviewing" and
17
     "assessment testing," is that correct?
           Oh, yes.
18
     Α.
19
     Ο.
           "Performance management"?
20
     Α.
           Yes.
          "Litigation support"?
21
     Q.
22
     Α.
           Yes.
23
           "Skill career development"?
     Q.
24
     Α.
           Yes.
25
            "Compensation and reward systems"?
     Ο.
```

- 1 Α. Yes. "Surveys"? 2 Q. 3 Α. Yes. "Validation and legal defensibility"? 4 Q.
- 5 Α. Right.
- 6 Ο. "Work team and organizational design"?
- 7 Yes. Α.
- 8 "Training and management development"? Q.
- Yes. 9 Α.
- 10 "Turnover management," is that right? Ο.
- 11 Α. Yes.
- 12 And "Recruiting services"? Ο.
- That's right. 13 Α.
- 14 Okay. And then you list -- on the third page you Q.
- 15 list some of your consultive clients and you've
- 16 consulted for a wide array of private companies in the
- 17 United States, very large companies, is that right?
- 18 Α. Yes.
- 19 Now, you have never before been an expert in a
- 20 police promotional case, is that right?
- 21 Α. Yes, that's right.
- And you have never before constructed a police 22 Ο.
- 23 promotional process, is that correct?
- 24 Α. Not police specifically, no.
- 25 Okay. Well, whether it's state police or local Q.

- police in a city, you've never constructed a police 1 2 promotional process for any local or state police, is that correct? Not police specifically, no. 4 5 Q. Okay. And you've never before been involved in a 6 police case, is that right? 7 Α. Do you mean a case that is in -- a law case? 8 Yes. 0. 9 No. Α. No, that is correct or it is not correct? 10 0. 11 I'm sorry. That is correct. Α. 12 Okay. Now, you have had some involvement with -let's see if I understand this, the Department of State 13 14 and the arm of the Department of State that's 15 responsible for security as well as many other positions at the Department of State, is that correct? 16 17 Α. Yes. And you've overseen, um, the way they do 18 19 promotional -- promotions at the state department with 20 respect to that arm in the State Department that does 21 law enforcement for the State Department, is that 22 correct?
- 23 A. Yes.
- Q. Okay. And I think you described in your
- 25 deposition, I think you said those are the people with

- the earplugs or the earphones in their ears and the big
 sports coats over them?
- 3 A. To hide the gun, right.
- 4 Q. Yes, to hide the gun.
- 5 And the promotional process that you've overseen for the
- 6 State Department involves -- is a highly-structured
- 7 process, would you agree with that?
- 8 A. Oh, yes.
- 9 Q. Okay. And it -- and the reason it's
- 10 | highly-structured is to ensure fairness, is that right?
- 11 A. Yes, consistency as well as transparency.
- 12 Q. Got you. And during the time you've overseen this
- there's probably been hundreds of such promotions, is
- 14 that fair?
- 15 A. Yes, not just diplomatic security, but more
- 16 broadly, yes.
- 17 Q. Well, let's just talk about diplomatic security,
- 18 hundreds or less?
- 19 A. Well, I don't directly oversee their promotion
- 20 boards, but I work with the Department in the State
- 21 Department that manages the promotion board process.
- 22 Q. Okay. And there are no written examinations in
- 23 the State Department law enforcement arm promotional
- 24 process, is that correct?
- 25 A. Yes, not for promotion, but for hiring.

- 1 Q. All right. I'm just talking about promotions
- 2 right now. But not for promotions, is that correct?
- 3 A. Not for promotions, no.
- 4 Q. Okay. And were you involved -- but it does have
- 5 structured oral interviews, is that correct?
- 6 A. No.
- 7 Q. Okay. Now, you've been involved over your career
- 8 in the design of structured oral interviews, is that
- 9 | correct?
- 10 A. Yes.
- 11 Q. And in fact you published on the subject, is that
- 12 | correct?
- 13 A. Yes.
- 14 Q. And it's actually listed as one of your primary --
- I don't know if "life's work" is the way to say it, but
- 16 one of your primary interests is the structured oral
- 17 interview, is that correct?
- 18 A. I believe so.
- 19 Q. Okay. And as I understand it, for many years,
- 20 maybe 25, 30 years ago, scientists such as yourself were
- 21 concerned about using interviews to promote people
- 22 because of the possibility of subjectively or cronyism,
- 23 | is that right?
- 24 A. I'm sorry. Could you restate that?
- 25 Q. Sure. Would you agree that before you began

```
publishing in this field about those highly-structured
1
     interviews there was concern that oral interviews might
 2
 3
     not be a good way to promote people because of the
     possibility of bias and cronyism?
 4
 5
     Α.
           I don't know that.
 6
     Ο.
           Okay.
           The interview had been used previously, but I
8
     don't know that there were concerns specifically about
     the interview.
9
          Okay. Well, how about the rating of the scores
10
11
     from the interview?
12
           I think the concern was with cronyism, but it
     wasn't specifically that interviews are good or bad.
13
           THE COURT: I'm not clear how you're parsing it.
14
15
     One would think that an interview process, um, however
16
     structured, has certain risks of subjectivity that a
17
     written exam would not have, right?
18
           THE WITNESS: Absolutely, yes.
19
           THE COURT: All right. And among those, though
20
     you try to get independent people and the like, are
21
     cronyism?
           THE WITNESS: Oh, for sure. It could be all kinds
22
23
     of biases.
24
           THE COURT: Right. Political partisanship?
25
```

THE WITNESS:

Sure.

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

Q.

```
THE COURT: Covert bias or unrecognized bias to be
attracted to the like and turned off by those who are
different from us, those things?
      THE WITNESS: Surely hypothetically that's true.
      THE COURT: All right. Go ahead.
     MR. LICHTEN: Thank you, your Honor.
     But then along came yourself and others and you
O.
began, um, stating in literature that you believed that
if interviews were highly-structured and subject to
various conditions they could become -- they could have
validity, is that correct?
     Oh, yes.
Α.
      Okay. In fact you developed, for a number of your
clients, highly-structured interviews that you believe,
because of the precautions taken in the structural
interview, have good validity, is that right?
A. Yes.
     (Pause.) I just wanted to ask you very quickly
about something.
On your resume you say that your GRE scores were "fairly
average." You say that. That's not me trying to impugn
you in any way, because I'm not. But you say that, is
that correct?
Α.
     No.
     You don't say that your -- you haven't published
```

- 1 something that says your GRE scores were fairly average?
- 2 A. That's not my resume.
- 3 0. What?

18

- 4 A. That's not my resume.
- 5 Q. What is it on?
- A. Well, when I was president of my professional
 association they asked us to write an autobiography to
 sort of inspire or historically document something about
 our lives, and so that was actually an essay that I
 wrote after I was president of my professional
 association, I was describing my education and graduate
- 13 THE COURT: Is it true?
- THE WITNESS: Well, it wasn't as high as I wanted it to be. Let's put it that way.

career and I made that statement in that essay.

- Q. And in fact for graduate school you went to the University of Acron, is that correct?
 - A. For my master's, yes.
- Q. Okay. Now, I don't mean anything bad about this because I understand you're now a top scientist in the field of industrial organizational psychology, is that correct?
- 23 A. I've had a very good career.
- Q. So you would agree that the GRE was not a great predictor of how you would do in the field of

organizational psychology, is that correct? 1 2 MR. SIMON: Objection, your Honor. 3 THE COURT: Yeah, sustained. I don't think that's relevant. Any more relevant than my musings that the 4 5 LSATs are very good at predicting law school work and 6 not at all good at predicting what happens after law 7 school. Sustained. 8 MR. LICHTEN: Sure, your Honor. O. Now, at your deposition you mentioned that one of 9 the recent promotional processes that you designed is 10 11 for Walgreens, which I think we all know. Is that 12 correct? 13 A. Yes. 14 And Walgreens is a huge company that has Q. 15 pharmacies all over the country, is that right? 16 Α. Yes. 17 And you've designed, um -- you've been involved in the design of the promotional process for store managers 18 19 and regional managers and then higher-level officials, is that correct? 20 21 Α. Yes. And that promotional system involves an appraisal 22 0. 23 system, is that correct? 24 Α. In part, yes.

It involved an interview process, is that right?

25

O.

- 1 A. Yes.
- 2 Q. And it involves past job performance, is that
- 3 | correct?
- 4 A. Yes, among other things.
- 5 Q. And then it involves some test for math skills,
- 6 isn't that right?
- 7 A. Yes.
- Q. And you designed that process to, Number 1, try to
- 9 make it valid or more valid, is that right?
- 10 A. Yes.
- 11 Q. And to reduce adverse impact, is that right, that
- 12 was your purpose?
- 13 A. Well, no, mainly it was to ensure its validity.
- 14 Q. But you have reduced adverse impact with that
- 15 process, is that correct?
- 16 A. I don't know that historically it has reduced
- 17 adverse impact, no, I don't know that.
- 18 Q. Okay. Now, if you think about all the promotional
- 19 procedure that you've been involved in designing in the
- 20 | last 10 years, none of them involved the use solely or
- 21 exclusively of a multiple choice job knowledge test, is
- 22 that correct?
- 23 A. No, that's incorrect.
- 24 Q. Do you remember testifying in a deposition?
- 25 A. Do I remember testifying?

- Q. Yes.
- 2 A. Yes.

- 3 Q. (Hands deposition to witness.) Okay. Do you
- 4 remember me asking you, "In the last 10 years" -- and
- 5 I'm quoting now from the deposition, -- "is there any
- 6 promotional process that you have designed anywhere that
- 7 has only, as its component, a written multiple choice
- 8 job knowledge test." Do you see that?
- 9 A. No. Where am I looking?
- 10 Q. Page 28 at the bottom. I'm sorry.
- 11 A. (Looks.) Well, okay, so, I'm sorry, but what --
- 12 I'm on 28?
- 13 Q. At the bottom of Page 28 I asked you, did I not,
- 14 and I'll try to quote, "In the last 10 years is there
- any promotional process that you have designed anywhere
- 16 that has only, as its component, a written multiple
- 17 | choice job knowledge test." Do you see that?
- 18 A. I'm sorry I don't. What line number is it?
- 19 Q. And just so we're clear I'm using the page numbers
- 20 at the bottom of the page.
- 21 A. Oh, I'm sorry, there are page numbers at two
- 22 | locations. You're at the bottom. Okay. There are
- 23 those other ones. So 28 at the bottom. Yes, I do see
- 24 that.
- 25 Q. Well, I'll say it one more time. "In the last 10

1 years is there any promotional process you have designed 2 anywhere that has only, as its component, a written multiple choice job knowledge test." Do you see that? 3 A. Yes. 4 5 And your answer was "Probably not, but you remember I have done a lot, but I have not done a police 6 promotion." Was that your answer? 8 Yes, but you'll see later in the page that I Α. clarify that I did develop promotional exams for patent 9 10 and trademark examiners that was based solely on a 11 written exam. 12 Q. Okay. And was that a hiring process or a 13 promotional process? 14 No, that's promotion to what they call "signature 15 authority" where they can give early patent approval and 16 it's a promotional exam that they must pass. 17 So your testimony is that the only promotional Q. 18 examination process that you've been involved in in the 19 last 10 years that uses exclusively a written multiple 20 choice test is patent examiners? 21 Α. That's the only one I can remember right now, but 22 remember I've done 900 projects, it's hard to keep them 23 all straight. I don't believe there are many others,

but that one I think is -- was just a job knowledge test

24

25

that we used.

Q. Okay. And with respect to that, the patent examiners, you used an open book test process, is that correct?

- A. Well, what I think I testified here is I could not recall precisely, but that they do -- the nature of the work is such that if they need to look something up they can and that that was the key consideration. But I don't actually remember the exam instructions. But I seem to recall that they could. But again I'm not 100 percent.
 - Q. So as you sit here today your best belief is that in this patent examiner process, um, that you were involved in the design of a, um -- that people taking the exam were allowed to use an open book, is that right?
 - A. No, I'm saying I don't remember. But it is possible because on the job they can look things up and so that would then reflect how the job is performed.

 But I honestly don't remember. If I could add, at the time --
 - Q. I'm not asking you to add anything right now. I just want to get that clear.

So is it your testimony that if someone, um, looking for a promotional job, um, could answer questions by looking them up in some quick fashion, that

- 1 would suggest to the industrial organizational
- 2 | psychologist designing the exam that you would use an
- 3 open book format, is that correct?
- 4 A. All I said was that was a consideration. There
- 5 are other considerations as well.
- 6 Q. Well, are you aware -- let me ask you this way, of
- 7 other police jurisdictions that utilize an open book
- 8 examination process?
- 9 A. No, I have not studied that. No.
- 10 Q. So you don't know one way or another, is that
- 11 | correct?
- 12 A. No, I do not know.
- 13 \ Q. But that is an alternative to have an open book
- 14 process, is that correct?
- 15 A. Yes, but it changes the skill that you're
- 16 measuring.
- 17 Q. So what is the skill that you're measuring if
- 18 you're utilizing an open book examination process?
- 19 A. Well, it changes it from measuring knowledge to
- 20 measuring the ability to find information quickly, which
- 21 is a different -- it's a different kind of aptitude.
- 22 Q. But when you're measuring on a multiple choice
- 23 test job knowledge that's taken directly out of text and
- 24 rules, you're measuring memorization, are you not?
- 25 A. Well, certainly you're measuring a person's

- knowledge and you can call it "memorization" if you'd
 would like, but it's their possession of facts.

 Q. Were you aware that on this test -- and I think
- text or rules that people were asked to study on the

you said this already, the answers came right out of the

- 6 reading list, is that correct?
- 7 A. Yes. Uh-huh.
- Q. So those that are good at memorization would have
 a better chance of memorizing what came out of that text
 when they see the answer of one of the possible multiple
 choice answers, is that right?
- 12 A. It's one of the many aptitudes that would play a role, yes.
- Q. (Pause.) Now, as you sit here today or as you sat
 there at the deposition a couple of days ago, you're not
 aware of any large police jurisdiction in the United
 States, city or state, that uses only a multiple choice
 job knowledge test to promote its officers to the
 position of lieutenant, is that correct?
 - A. I have not studied that, no.
- Q. So the answer to my question is you're not aware of any such jurisdictions, is that correct?
- 23 A. I don't know one way or the other.
- 24 | Q. Okay.

20

25 (Pause.)

```
1
           MR. LICHTEN: May I approach, your Honor?
           THE COURT: You may.
 2
 3
           (Hands to witness.)
           Very quickly, Doctor, you provided a report
 4
     Q.
 5
     regarding a case involving the Dallas Morning News, is
     that correct?
 6
 7
     Α.
           Yes.
8
           Okay. And I'm showing you that report, it's
     Plaintiffs' Exhibit A, "Declaration of Dr. Michael
9
10
     Campion, PhD, " and attachments. Do you see that?
11
     Α.
           Yes.
12
           It looks like that was filed in court on August
     0.
     30th, 2010, is that right?
13
14
     Α.
           I don't remember the date.
15
           Now, if you turn to Page 30.
     Q.
           (Turns.) Which 30?
16
     Α.
17
           Page 30 at the top right-hand corner.
     Q.
           All right.
18
     Α.
19
           And Paragraph 48. Do you see that?
     0.
20
           THE COURT: Not on Page 30, it would be on 29.
21
           MR. LICHTEN: I'm sorry, your Honor, I have bad
     eyesight. It's Paragraph 49.
22
23
     Α.
          (Turns.)
24
     Q.
           Do you have that?
25
     Α.
           Yes.
```

- Q. And you talk about the results of job performance "goes from a marginally significant or just short of marginally significant to a nonsignificant predictor of termination decisions," is that correct?
- MR. BOK: Objection, your Honor, um, just a note on the record that they're now moving to one area which was not covered by this expert. So previously you did not allow the objection but that you warned counsel that they were opening doors.
- THE COURT: Noted and thank you. He may have the question.
 - Do you see that, Dr. Campion?
- 13 THE WITNESS: Oh, yes, your Honor.
- 14 THE COURT: Go ahead, Mr. Lichten.
- 15 Q. The marginally significant number you were 16 referring to is the T equals .055, is that correct?
- 17 | A. No. Oh, yes.

2

3

4

5

6

7

8

9

10

11

- 18 Q. What was the marginally significant number you 19 were referring to?
- 20 A. No, I'm sorry, I've not read this in four years.
- 21 I need a moment to study it.
- Q. Dr. Campion, I asked you about this in your deposition a couple of days ago, did I not?
- THE COURT: Well, he's on the stand now and if he needs a moment before he answers, I'm going to allow

```
that. What he said in his deposition he said.
1
           MR. LICHTEN: Sure.
 2
 3
           (Reads.) Okay, sir.
     Α.
           THE COURT: Go ahead, Mr. Lichten.
 4
 5
     Q.
           This marginally significant finding that you were
     referring to is the .055 finding, is that correct?
 6
 7
           Yes. Uh-huh.
     Α.
8
      (Pause.)
9
           MR. LICHTEN: May I approach, your Honor?
           THE COURT: You may.
10
11
           (Hands to witness.)
12
     0.
           You also provided an expert report in a case
     called Carlo vs. Pittsburgh Glass Works, is that
13
14
     correct?
15
     A. Yes.
16
     Q. And that was filed with the court in August of
17
     2013, is that right?
18
     A. Yes.
19
           Okay. And if you go to Page 10. On the top right
20
     it says "Page 10," do you see that?
21
     A. Do I see a Page 10?
22
     Q. Yes.
23
          Yes. Uh-huh.
     Α.
24
     Q. And if you go to the second paragraph you say --
25
     this is the last sentence of the second paragraph, "The
```

1 ratio is .66." And, by the way, when you say the ratio 2 is .66, you're talking about the adverse impact ratio, is that correct? 3 A. Yes. 4 5 And so that ratio would have been -- that would have been in violation of a four-fifths rule, is that 6 7 correct? 8 Α. Yes. Okay. And then you say, "But the standard 9 deviation at the 40 level falls just short of 2.0 at 10 11 1.72, which is significant at the 9 percent level 12 two-tailed test, " is that correct? 13 A. Yes. 14 And if you go up to the last sentence of the Q. 15 paragraph before that, you say, "The ratio is .68," and 16 that's the adverse impact ratio, is that correct? 17 A. Yes. -- "but the standard deviation at the 40 level 18 19 falls just short of 2.0 at 1.54, which is significant at 20 the 13 percent level for a two tailed test," is that 21 correct? 22 Α. Yes. 23 MR. LICHTEN: Your Honor, do you want me to try to 24 put these reports in or just leave them as standing in

25

the record?

```
THE COURT: It's your case to try. I can't --
1
           MR. LICHTEN: Just for completeness, I would move
 2
 3
     to put them in.
           THE COURT: Right. Any objection?
 4
 5
           MR. BOK: Yes, your Honor. These should only be
     marked for identification, they're otherwise hearsay.
 6
 7
           THE COURT: Yeah, if he's going to object, they
8
     seem to be hearsay, and unless I can see an exception,
     we'll leave them marked for identification. But we will
9
     mark them for identification.
10
11
           And the next letters are what?
12
           THE CLERK: H.
13
           THE COURT: H. And we will mark Appendix A in
     this case 06cv1 -- 06cv01960-BF as in Exhibit H, and the
14
15
     document from 10cv01283-TFM as Exhibit I for
     identification. Go ahead, Mr. Lichten.
16
17
           MR. LICHTEN: May I approach, your Honor?
18
           THE COURT: You may.
19
           MR. LICHTEN: Madam Clerk.
20
           (Hands up.)
      (Exhibits H and I, marked.)
21
           You also provided expert testimony or an expert
22
     0.
23
     report in the case of Brand vs. Comcast, is that
24
     correct?
25
     A. Yes.
```

```
1
           And you were the expert for the plaintiffs in that
     Q.
     case, is that correct?
 2
 3
     Α.
           Yes.
           Actually in this case, Brand, and in two cases
 4
 5
     I've just provided to you, you were the expert for the
     plaintiffs in those cases, is that correct?
 6
 7
     Α.
           Yes.
8
           Okay. So the plaintiffs would have an interest in
     finding statistical significance of hiring differences
9
     or promotional differences, is that correct? The
10
11
     plaintiffs want to win their cases.
12
           Um, I don't know. I never met any of the
     plaintiffs.
13
14
     Q.
           Okay.
15
           THE COURT: No, but you understood that in each of
     these engagements a finding of disparate impact would be
16
17
     in the plaintiff's interest?
           THE WITNESS: Oh, sure.
18
19
           THE COURT: Yeah.
20
           We'll mark this J for identification, this next
21
     one.
           Go ahead, Mr. Lichten.
22
23
           MR. LICHTEN: Okay.
24
           (Exhibit J, marked.)
25
```

If you can go to Page 22 and Paragraph C at the

Q.

1 bottom. 2 (Turns.) Yes. 3 And you say here that for -- now, in this case you're looking at an issue of hiring or promotions 4 5 regarding blacks and whites, which is it? I believe these were promotions. 6 Α. 7 O. Promotions. 8 THE COURT: Forgive me, but I need the page again. MR. LICHTEN: It's Page 22, your Honor. 9 10 THE COURT: Thank you. 11 So this is a case involving promotions, is that Q. 12 correct? 13 A. Yes. 14 Q. Between blacks and whites? 15 Yes. Α. 16 And what you said in Paragraph C is, the second sentence, "The ratio is less than .80," so again you're 17 addressing the fact that there's a violation of the 18 19 four-fifths rule because the rate is below .80, is that 20 correct? 21 Α. Yes, that's one of the statistics we will report. 22 Got you. And you said the standard deviation 23 exceed 2 for the promotions, from C-3 to C-4, and then

you say the ratio is less than .80 and the standard

deviation is marginally significant at 1.63 P equals

24

- .103 for the promotions from C-4 to 5, is that correct? 1 2 Α. Yes. Now, in your deposition do you recall me asking 3 you and you told me that marginally significant can 4 5 occur between P .05 and P .10? Generally, although sometimes around. 6 Okay. And in this case you rounded the .03 to 1, Ο. is that correct, the 1.03 to 1? 8 9 Yes, as we discussed in my deposition. Α. 10 0. Okay. And then if you go to the next page, Page 11 23. 12 (Turns.) Α. Again at the bottom of Paragraph B, you say, at 13 the last sentence, "Also the promotion rates for blacks, 14 15 from C-4 to 5, is 35 percent of the promotion rates for 16 whites, so that would be in violation of the four-fifths 17 rule," is that correct? 18 Α. Yes. 19 This is marginally significant at the 1.95, parens, P equals .051, is that correct? 20 21 Α. Yes. 22 Okay. Now, you also provided an expert report in 23 the case of Ernst vs. The City of Chicago, is that
- 25 A. Yes.

correct?

- Q. And again you were hired by the plaintiffs in that case, is that right?
- 3 | A. Yes.
- Q. And, as I understand it, Ernst vs the City of
 Chicago was a hiring case involving females who claimed
 that the physical agility test that the City of Chicago
 was making them pass had an adverse impact on them and
 was not valid, does that capture what the case was
- 10 A. Yes.

18

19

about?

- Q. And you opined both on the adverse impact issue and you also opined on the validity issue and you also opined on the less discriminatory alternative issue, is that correct?
- 15 A. Yes.
- Q. And you believed that the test was not valid and that there were other less discriminatory alternatives,

Α.

is that correct?

Yes.

- Q. Okay. Now, in that case the physical agility test
 had actually been designed for the City of Chicago by a
 woman named Dr. Debra Gephart, is that right?
- 23 A. Yes.
- Q. And Dr. Gephart was fairly well-known in the field of designing physical agility tests for public safety

```
positions, is that right?
1
 2
           Um, I suppose.
 3
           And, um, she purported to justify the test not
     Ο.
     based on content validity but a type of criterion
 4
 5
     validity, is that right?
 6
     Α.
           No.
 7
           How did she purport to justify the tests?
     Ο.
8
           Well, she correlated her tests with other tests.
     Α.
           That she had done?
9
     Ο.
           That she had done.
10
     Α.
11
           Okay.
     Q.
12
           So it's correlating tests with tests, which does
     Α.
     not constitute criterion validity or content validity.
13
14
           Okay. Now, what you opined in that case is that
     Q.
15
     you didn't believe the test was valid because she only
16
     tested for certain physical attributes of the job that
17
     would disproportionately impact women such as large
18
     muscle group activities, is that right?
19
           No.
     Α.
20
     Q.
           That's not right?
21
     Α.
           No.
22
           Okay. So can I -- well, I'll give you the report.
     Ο.
23
           MR. LICHTEN: May I approach, your Honor?
            THE COURT: You may.
24
25
            (Gives report.)
```

- THE COURT: We'll mark this K for identification. 1 2 (Exhibit K, marked.) 3 If I could draw your attention to Page 8, please. Ο. (Turns.) Yes. 4 Α. 5 Okay. First, it, um -- if you'd go to the second Q. 6 sentence on Page 8, you say, quote, "It appears that the 7 job analysis of the CFD paramedic job by Dr. Gephart was 8 conducted in a traditional manner, " is that correct? 9 Α. Yes. So she did perform a job analysis, is that 10 11 correct? 12 Α. Yes. You then say: "However, Dr. Gephart made a number 13 14 of decisions that may have influenced the findings and 15 likely overestimated the physical ability requirements 16 for the job which led to the development of a selection 17 procedure, i.e. the physical agility test, that increased adverse impact against women." 18 19 Is that correct? 20 Α. Right. 21 Q. And then you list some of the issues you have and 22 you say, Number 1, "The physical tests are 23 overemphasized in the job analysis, " is that correct? 24 Α. Right.
 - Q. Okay. And if we were to take an analogy to that

- to the present case, in this case only job knowledges
 were tested for from the Boston Police Department in
 2008, is that right?
 - A. I don't see the analogy.
- Q. But other aspects of the job that weren't tested for just, in the Chicago Fire Department EMT case, were those abilities and skills that might not have had such an adverse impact on minorities, isn't that correct?
 - A. No.

- Q. But in this fire department case didn't you opine that they should have tried to test for those attributes that might have had less discriminatory impact on women such as small muscle activities such as motor skills and things like that, that had a lesser adverse impact, didn't you say that?
 - A. I'm sorry, I thought we were talking validity and then you had changed it to job analysis and now you're talking alternatives. I'm sorry but I'm confused as to what the question is that I'm trying to answer.
 - Q. I'm just reading from your report, Dr. Campion.

 You said on Page 8: "The physical requirements were set based on the most physically demanding tasks and only a small portion of all the tasks of the job," didn't you say that in Paragraph 2?
- 25 A. Yes, but I don't understand how it relates to the

1 current question.

2

3

4

5

6

10

15

16

17

- Q. Well, in the Boston Police Department case you understand that there was no attempt to test for skills and abilities that were important to being a police lieutenant but that might have had a less discriminatory impact upon minority candidates, isn't that right, you understood that, didn't you?
- 8 A. Yes, but I don't think see the link between the 9 two. I'm sorry.
 - Q. Okay?
- 11 A. It would be like if the job knowledge exam was
 12 based on the most complex knowledge you would ever have
 13 to know on the job, then that would be an analogy to
 14 what happened here in Chicago.
 - Q. Well, that's not really true, is it? The test involved certain physical tests that the candidate had to perform which had been studied as being part of the job of an EMT, isn't that right?
- A. No, I'm saying you'd be wrong, you don't understand what they did in the job analysis.
- Q. So you deny that Dr. Gephart studied the job and then tried to simulate portions of the job that were necessary to perform the job?
- A. But she focused on the most -- the most difficult physical aspects that were a very small part of the job.

She didn't focus on all of it, she only focused on the most difficult. And that's why it would be, in the context of Boston, focusing on just the most complex job knowledge you'd ever have to know in developing the exam around that, which is not what I understand occurred.

- Q. And Boston did not focus on all of the job, right?
- A. Well, as I say it's a separate question.
- Q. Well, you just said that in Chicago they did not focus on all of the job, they focused on the hardest physical tasks?
 - A. Within a domain of aptitude they focused on the most physical demanding of the physical attributes, they didn't look at any other attributes, is that what you're asking?
 - Q. Well, let's move on. Let me see if I can -
 THE COURT: Let me just see if I can understand
 the testimony.

Your complaint about Chicago is, and I'll use this hypothetical because it's simple, um, but rarely, but as part of the job, you're going to have to transport an extremely obese individual off the upper floor of a tenement down to the lower floor to get him to the hospital. Now, an EMT is going to have to do that and that's going to be very difficult for a woman. Take that hypothetical. And you're -- and you say that the

problem with the analysis is it focused on that aspect of the job rather than the 80 percent or more, the percentage I'm making up, which are more routinely where a woman can do it fine.

Have I got it?

THE WITNESS: In part. The other part is they always send a fire department -- 80 percent of the time they have a fire department company at the scene and if there's not one there they can call one immediately.

And it never was a problem forever that women couldn't do the job.

THE COURT: So you give my hypothetical but then you say real world that hypothetical is so rare to occur as not to be particularly significant?

THE WITNESS: Not significant enough to select out half of all women.

THE COURT: And that was your judgment?

THE WITNESS: Yes.

THE COURT: Then he's pushing you for an analogy here and you're saying that for your Chicago analysis to be germane here the focus would have to be on those equally rare bits of knowledge that a lieutenant would have to know?

THE WITNESS: That's exactly what I'm saying.

THE COURT: All right. Go ahead.

- Q. Do you know how often a Boston police lieutenant has to know Maslow's theory?
 - A. No, I don't, for a fact.
 - Q. Moving on in your report.

On Paragraph 5 on Page 8, you say: "The job analysis did not consider other abilities that are important to the paramedic job where there would not be gender differences," is that correct?

A. Yes.

- Q. And what were you referring to in that paragraph?
- 11 A. Other than what's stated there, you mean like a specific example?
 - Q. Yeah, a specific example of other abilities that would not have had such a disparate impact on women.
 - A. Yes, I was referring or as an example to what we call "psychomotor abilities" which are, like for example, hand -- manual dexterity, finger dexterity, because unlike mental abilities big muscle group physical abilities does not correlate well with small muscle group physical ability. So giving up -- which is unlike knowledge, the knowledge correlates with anything that's mental ability, which is most everything. So
 - it's a particular problem with physical abilities because they don't generalize across other physical abilities.

- 1 Q. Are you saying -- I just want to be clear on this.
- 2 Are you saying that the physical abilities that
- 3 Dr. Gephart was testing for were not physical abilities
- 4 necessary for the job?
- 5 A. The physical abilities that she was testing for
- 6 | were -- I'm sorry, I'm -- notwithstanding the caveat
- 7 that she focused on, the most difficult of those
- 8 | physical abilities, the physical abilities she focused
- 9 on are part of the job, I believe, in some way.
- 10 Q. Well, let me move on. If you would go to Page 9
- 11 of your report.
- 12 A. (Turns.)
- 13 Q. The first paragraph, Paragraph Number 1. You say
- 14 The components of the EMT were apparently chosen with
- 15 little consideration of their adverse impact on women
- 16 | applicants in mind," is that correct?
- 17 A. Yes, that's right.
- 18 Q. And again if we try to analogize it to this case,
- 19 you were aware, were you not, that the Boston Police
- 20 Department was aware by 2008 that if they concentrated
- 21 only on a job knowledge test it would have a significant
- 22 adverse impact on minority candidates, is that correct?
- 23 A. So -- yes, in Boston I think they tried to
- 24 understand the adverse impact.
- 25 Q. Okay. And moving on to Page 12. I think this may

```
1
     be what you were trying to say. On Page 12 under
 2
     "Alternatives to the Physical Ability Test." Do you see
 3
     this?
     Α.
 4
           Yes.
 5
           It says -- you're stating here, "The Uniform
     Guidelines requires a search be conducted of alternative
 6
 7
     selection procedures that meet the business needs of the
8
     organization but have lesser adverse impact," and you go
9
     on to say "No such search was documented in the Gephart
10
     report."
11
           THE COURT: Where are you reading from just then?
12
           MR. LICHTEN: Sorry, your Honor, it's Page 12
     under "Alternatives to Physical Ability."
13
14
           THE COURT: Yes, thank you.
15
           Do you see that?
     0.
16
     Α.
           Yes.
17
     Q. And you agree with that statement, is that
18
     correct?
19
           Oh, yes, I wrote that.
20
     Ο.
           Okay. In 2008 -- oh, strike that.
21
       There is no validity report for 2008, is there?
           Oh, sure there is.
22
     Α.
23
           Where is it?
     Q.
24
           Well, the 1991 report describes for me the process
25
     that was used for --
```

```
1
     Q.
           No, no, no, Dr. Campion --
           Dr. Campion, I'm asking you about the validity
 2
 3
     report for 2008, was there a validity report for 2008?
           I'm sorry, I thought I answered that.
 4
 5
     Q.
           Well, I guess I'm not clear.
     You know there was a validity report for 2002, don't
 6
 7
     you?
8
           They had a different firm develop a different
9
     procedure.
           That's not my question, Dr. Campion. Wasn't, at
10
11
     the end of the testing, didn't they produce a validity
12
     report for 2002?
13
           Um, I don't know, I didn't read a report, but --
     Α.
14
           You've never seen the validity report for 2002?
     Q.
15
     Α.
           Not for 2002.
16
       (Pause.)
17
           MR. LICHTEN: May I approach, your Honor?
           THE COURT: You may.
18
19
           (Hands over report.)
20
           THE COURT: Are these in evidence already?
21
           MR. LICHTEN: No, your Honor.
           THE COURT: You're offering them?
22
23
           MR. LICHTEN: Yes, your Honor.
24
           THE COURT: Any objection?
25
           MR. SIMON: Objection, your Honor.
```

THE COURT: Grounds? 1 2 MR. SIMON: Relevance. 3 THE COURT: Relevance to -- from a November of 2002 validity report? I -- it would seem to me to be 4 5 relevant. There's nothing more germane with respect to 2008, is there? 6 7 MR. SIMON: Well, the point, your Honor, is this is a different test, this was the Morris and McDaniel 8 test with the job assessment center attached to it. 9 THE COURT: I follow that. 10 11 MR. SIMON: So relevance. THE COURT: No, I can think of various reasons why 12 the validity report in 2002 would be relevant. 13 14 I'm not clear why you're also proffering the 15 draft, Mr. Lichten, I don't see why that's relevant? 16 MR. LICHTEN: Your Honor, we have searched in 17 vain, we have not been able to locate anything but that 18 draft, and that was produced by the City in the Lopez 19 litigation. 20 THE COURT: But that draft with respect to -- he 21 says "I object on the grounds of relevance," well, no, I 22 think it's relevant. One, it's pretty good evidence of 23 what was known in 2008, if it was known back in 2002. 24 So for that ground alone I'll admit the, um, the 25 validity report.

```
MR. LICHTEN: Oh, your Honor, I know what it is.
1
           THE COURT: Oh, I see this other is for the
 2
 3
     written examination validity report.
           MR. LICHTEN: Right.
 4
 5
           THE COURT: And your answer is you can only find
 6
     the draft, you can't find the final?
 7
           MR. LICHTEN: They have the --
8
           THE COURT: I follow.
           So what's the objection to the written, Mr. Simon,
9
     there's no objection to that?
10
11
           MR. SIMON: Well, again, your Honor, it would be
     the same objection, in the context of a different test.
12
13
           THE COURT: I understand. They're both overruled.
           And so I'm going to take the draft written report
14
15
     and give it the next number, which is --
16
           MR. SIMON: And if I may, your Honor, just one
17
     more point on that? You know HRD is the one creating
     the test. It's a different entity creating the test.
18
19
           THE COURT: I'm not insensitive to that.
20
           MR. SIMON: Okay. Thank you.
           THE COURT: But what's the next number?
21
           THE CLERK: 80.
22
           THE COURT: 80. The draft written examination
23
24
     validity report is 80 and the assessment center validity
25
     report is 81 in evidence.
```

Go ahead. 1 (Exhibits 80 and 81, marked.) 2 3 Q. So, Dr. Campion, I'm showing you what's been marked as Exhibit 80 and 81 which purport to be validity 4 5 reports, one in draft form for the written and the oral 6 assessment center -- or the assessment center for the 7 2002 Boston police lieutenant examination. 8 Is it your testimony that you've never seen these before 9 today? A. No, they were, um -- for the reasons that counsel 10 11 explained, it's a different company developing a 12 different assessment. I'm sorry. You weren't shown it because --13 0. 14 THE COURT: But his question was -- have you seen 15 them? 16 THE WITNESS: No. 17 THE COURT: You've never seen them. All right. I'm sorry, Dr. Campion, were you about to say that 18 Ο. 19 you know why counsel for the City of Boston didn't show 20 it to you because it was a different company? 21 Α. Well, I understood that, um, what I was studying 22 was the HRD exam, not the occasional other exam put 23 together by different contractors. 24 Well, weren't you asked to look at less

discriminatory alternatives and you opined on that, did

1 you not? 2 3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

Well, that doesn't require me to read this report.

Well, how would you know less discriminatory alternatives had been tried and how they fared and how relevant they were and how well they tested for skills and abilities if you were never shown the report?

Because there's a whole huge science out there Α. with thousands of studies that I know a lot about. I don't have to read this one to be aware of a new alternative.

Q. Doctor, you don't know of any studies of police promotional exams and how individuals had fared on police promotional exams by race, um, whether it's oral assessment centers or written exams, do you, you don't know one study?

- I know a whole lot of studies, I've read many many published studies of --
- Tell me one study --Q.

THE COURT: Wait. Wait. Let him finish his answer, "I've read many published studies" --

- I've read many published studies on a wide range Α. of occupations including police and fire and all other types.
- Just tell me one police promotional exam study that you relied on in coming to your conclusions today,

- published or unpublished?
- 2 A. I'm sorry I just can't think of a single specific
- 3 reference, but it's part of a broad literature that I
- 4 try to keep up with and have reviewed many times for a
- 5 | wide range of purposes, whether it be interviewing or
- 6 testing or --

- 7 Q. Could you give me any cite to a police promotional
- 8 study that was done, either published or nonpublished,
- 9 that tested various alternative mechanisms and looked at
- 10 | the adverse impact that they had?
- 11 A. I did not do that review on the eve of this trial,
- 12 so I don't remember specifics.
- 13 Q. You never did that review. It's not just the eve
- of this trial, you've never done that review, have you?
- 15 A. Oh, no, you'd be wrong. We routinely in, for
- 16 | example, graduate classes we review the literature on
- 17 different professions and I have many times had projects
- 18 | with students where they reviewed the literature on
- 19 | police and fire many times and that's just a "for
- 20 instance."
- 21 | Q. Can you give me one?
- 22 A. Well, I can't remember the name of the student.
- 23 Q. Give me the name of the study or the paper.
- 24 A. Well, as I say these are course projects where we
- 25 routinely review those literature bases.

Q. All right.

- 2 A. Plus I was a journal editor for seven years and
- 3 I've read thousands of papers. I'm sorry that I can't
- 4 bring back a single reference, but I didn't just review
- 5 that literature for this case and document the
- 6 references. But I could.
- 7 O. Let me see if I understand it. You think this
- 8 report is not relevant because it's produced by another
- 9 professional firm and only deals with the Boston Police
- 10 Department?
- 11 A. I wanted to make sure I could fully understand the
- 12 | HRD testing process and the materials there were my
- 13 primary focus.
- 14 Q. Okay. Let me ask you this, are you aware of any
- papers that Dr. Jacobs' firm has published on their
- 16 experience with multitesting devices for police
- 17 promotional exams in other cities and what the increased
- 18 validity and lesser adverse impact, if any, is in
- 19 combining such techniques?
- 20 A. Um, as complicated as that question was, I guess
- 21 | the answer would be, no, I'm familiar that Jacobs and
- 22 | Company are -- do work in this domain and I'm familiar
- 23 in a general sense but not with respect to the specific
- 24 validity data or adverse impact data.
- 25 Q. When you were hired in this case back in late

1 November, did you make any attempt to survey any 2 studies, published or not, or call any other large 3 jurisdiction police departments to find out what the most updated police promotional processes were around 4 5 the country? 6 I did not review other city's processes, no. 7 Let me move on. 0. All right. Would you turn to, um, Page 81, that's the 8 police lieutenant assessment center validity report for 9 10 the City of Boston in 2002. Would you turn to that 11 report and turn to Page 4. 12 Α. (Turns.) Okay. THE COURT: 4? 13 14 MR. LICHTEN: Yes, at the bottom, your Honor. 15 Okay. Now, they're talking in here about the Ο. 16 assessment center method and I understand you haven't read this before, um, but let me ask you. 17 It says in the Paragraph 1 that: "A job analysis of 18 19 relevant behaviors must be conducted to determine the 20 dimensions, attributes, characteristics, qualities, 21 skills, abilities, motivations, knowledge or tests that 22 are necessary for effective job performance and to 23 identify what should be evaluated by the assessment 24 center."

25

Do you see that?

A. Yes.

- 2 | Q. And you would agree with that, is that correct?
- 3 A. Yeah, as I've stated previously a job analysis is
- 4 usually where we start because we want to ensure
- 5 job-related procedure.
- 6 Q. And Morris and McDaniel did that, did they not, or
- 7 do you know?
- 8 A. I don't know. I'm only reading this sentence here
- 9 with you.
- 10 | Q. So as you sit here today do you know that they
- 11 concluded that --
- 12 A. I'm sorry. I'm sorry. I misspoke. I did read
- 13 their 2000 job analysis study and to the extent that
- 14 that's what they're describing here, yes, I did read
- 15 that. I'm sorry.
- 16 Q. And that based upon that job-analysis study, they
- 17 | had to design a testing program to test those
- 18 | knowledges, skills, and abilities that they found were
- 19 essential, is that right?
- 20 A. I don't know. As I said, I have not read this
- 21 report.
- 22 Q. Do you know that when Morris and McDaniel studied
- 23 the job knowledges, skills, and abilities of the Boston
- 24 Police Department lieutenant's position, they concluded
- 25 that more than 50 percent of the test should be devoted

to certain skills and abilities that could be only 1 tested through the assessment center and not through a 2 3 written multiple choice job-knowledge test? 4 Α. I don't know. 5 Q. You're unaware of what was done? 6 Α. Yes. 7 THE COURT: That's a little different, at least as 8 I'm following. No, it is a little different. But he says he does not know what was done. 9 10 MR. LICHTEN: Okay. 11 Now, if you turn to the next page, Page 5 of this 12 report. (Turns.) 13 Α. Now, they identify a number of skills and 14 Q. 15 abilities that they think can be tested by the 16 assessment center. It's titled on Page 5, 17 "Identification of Assessment Center Dimensions." Do you see that there? 18 19 Yes. Α. 20 And they list oral communications as one of those 21 skills and abilities, is that right? 22 Yes, that's what it says. Α. 23 And you would agree, would you not, that having Q. good oral communications skills is very important for a 24

Boston police lieutenant, wouldn't you?

- 1 A. Um, I suppose. It's not a public speaking role.
- 2 It's not a role that requires a level of the oral
- 3 communication of an attorney, for example.
- 4 Q. Well, that's interesting.
- 5 A. But I'm sure it requires some, yes.
- 6 Q. Well, let me ask you this. It sounds like you
- 7 haven't really studied what the essential knowledges,
- 8 skills, and abilities are of a Boston police lieutenant,
- 9 is that accurate?
- 10 A. No, but when I'm testifying I want to be very
- 11 | careful about what I claim to know and so --
- 12 Q. But what do you --
- 13 A. -- so you've asked me to read this here and I've
- 14 read it and I believe it seems reasonable even though
- 15 they don't need a high level of oral communication, but
- 16 | --
- 17 Q. Did you even read the job description for a Boston
- 18 police lieutenant?
- 19 | A. Sure.
- 20 Q. You did. Did you talk to anyone at the Boston
- 21 Police Department about what the essential duties are
- 22 for a Boston police lieutenant?
- 23 A. Well, there was the detailed job analysis reports
- 24 which are usually the scientific document you use to
- 25 understand the job as opposed to a casual conversation

- 1 | with someone.
- 2 Q. And that would be the so-called "145 critical
- 3 knowledges, skills, and abilities necessary for the
- 4 job, " as contained in the 2000 job analysis from Morris
- 5 and McDaniel, is that right?
- 6 A. Well, I would consider the job tasks more relevant
- 7 to the idea of a job description whereas the knowledge,
- 8 skills and abilities, we usually call that the "job
- 9 specifications."
- 10 Q. The knowledge, skills, and abilities, there were
- 11 | 149 of them identified as "critical" in the Morris and
- 12 McDaniel 2000 job analysis, is that right?
- 13 A. No, you just said 145. They started with 149, but
- 14 after they were reviewed by subject matter experts, a
- 15 subset of those were found to be the most important.
- 16 Q. All right. And only about a third of those were
- 17 knowledges, the rest were skills and abilities, is that
- 18 correct?
- 19 A. I don't remember the exact numbers.
- 20 Q. And over 100 of those critical skills and
- 21 abilities were never tested for in the 2008 exam, were
- 22 they, Doctor?
- 23 A. No, I don't think that's the best way to describe
- 24 it.
- 25 Q. You didn't see the section that said these are the

- things that are not being tested for and they included

 100 skills and abilities?
- A. Well, they tested for 13 very broad knowledges and they showed that those --
- 5 Q. 13 broad knowledges --

20

25

- A. -- and they showed that those 13 were related to all the knowledge, skills and abilities and they also showed that those 13 were related to all the important job tasks. So the 13 were very broad and they related to the entire job.
- Q. Doctor, there was no attempt to test for certain critical skills and abilities such as oral communications on the 2008 test, was there?
- 14 A. I'm sorry, you'd have to restate that.
- Q. There was no attempt to test for oral communications skills in the 2008 exam, was there?
- 17 A. No, no, the knowledge exam didn't test for oral communications skills.
 - Q. And there was no attempt to test for interpersonal skills, is that correct?
- A. Um, when I read the test questions I don't recall if any of them dealt with knowledge around interpersonal behaviors, but it may have. I just don't recall. It's not uncommon that we will ask questions, knowledge

questions about how they interrelate to people or work

- on a team, for example. So you can have knowledge
 questions related to interpersonal, but I don't recall
 if they had those here because I can't remember all 100
 questions.
- Q. Let's just see if I understand this. Do you
 remember in your deposition I asked you about Maslow and
 Maslow was a well-known psychologist of some repute from
 sometime ago?
- 9 A. Yes.
- 10 Q. Are you aware of -- well, let me ask you this.
- 11 If a question asks about Maslow's theory of something,
- 12 that's not the same as knowing that the person has the
- skills and ability to practice that technique, is it?
- 14 A. No, but you bring up a very good point.
- 15 Understanding that --
- 16 Q. I think you said "No," is that correct?
- 17 MR. SIMON: Objection, your Honor.
- THE COURT: Oh, no, overruled. It was -- it could be framed that way. This is cross-examination. You'll have a chance to inquire of him further.
 - Go ahead.

Q. Now, were you aware that when the assessment
center was conducted testing for certain skills and
abilities which Morris and McDaniel deemed critical for
the job of lieutenant the result was no statistically

```
significant differences which existed between the mean
1
     overall assessment scores of African American,
 2
 3
     Hispanics, and Caucasians?
 4
           THE COURT: Could you ask the question again?
 5
     that's my fault.
 6
           MR. LICHTEN: I'll put it a better way, your
 7
     Honor.
8
           THE COURT: All right.
9
     0.
           If you would turn to Page 18.
10
     A. (Turns.)
11
          Do you see under Section 5?
     Q.
12
         Do I see Section 5? Yes.
     Α.
           And they say, do they not: "No statistically
13
     0.
14
     significant differences exist between the mean overall
15
     assessment scores of Caucasians and African Americans."
16
     Do you see that?
17
     Α.
           Yes.
           So following up on what you said in Ernst, if the
18
19
     Uniform Guidelines require a search for less
20
     discriminatory alternatives and in 2008 the Boston
21
     Police Department gave an assessment center that tested
     for critical knowledges, skills, and abilities that was
22
23
     valid, that is it was properly constructed by a
24
     professional firm and it had a significant reduction on
25
     adverse impact, that would have been something that
```

should have been looked at in 2008, is that right? 1 2 Α. No. Ο. No? I don't know that it was valid and as a 4 5 statistician I can see that there were race differences and a 1.86 would likely be marginally significant and I 6 7 see they only had 30 people in the sample. So if they 8 added a small number of additional people it would be significant. And I see that the differences is about 40 9 10 percent of the standard deviation, maybe a little more, 11 in Table 3. 12 Okay. Ο. And so I wouldn't draw the conclusion you just 13 Α. 14 did. THE COURT: Well, let me -- I have a basic 15 16 misunderstanding here and I think you can help me out a 17 little, Doctor. Even though you haven't seen Exhibit 81 before, 18 apparently am I correct in thinking this is a validation 19 20 report, um, for the City of Boston on an assessment center process that had taken place, is that right? 21 22 THE WITNESS: Apparently.

THE COURT: Yeah, okay, that's how I read it. I thought going in, and just so counsel can follow, that this was the report about the wisdom of using such an

23

24

```
assessment center, but this appears to be a report on
1
     how this particular use of such an assessment center
 2
 3
     worked. And that's how you read it anyway?
           THE WITNESS: Yes.
 4
 5
           THE COURT: I'm seeing it as quickly as you.
 6
           All right. Go ahead, Mr. Lichten.
 7
           (Pause.)
 8
           THE COURT: And you're just cautioning us, to get
     your normative testimony, not to read too much into this
9
     because of the sample size?
10
11
           THE WITNESS: That's right, yes, because small
12
     samples are --
           THE COURT: Well, he's examining. Go ahead.
13
14
           Now let's pursue that for a second, because you
     Q.
15
     just said it was marginally significant at 1.86, is that
16
     correct?
17
           Yes, I believe that would be accurate.
     Α.
           That's a P value of .056?
18
     Q.
19
        Um, I don't know that.
     Α.
20
     Q.
           Okay.
21
     Α.
           I can say it's over .05, but it's not too too far
22
     over.
23
           But, Dr. Campion, do you understand that what's
     Q.
24
     being looked at here are not promotion rates but mean
25
     score differences?
```

A. Yes.

- 2 Q. And do you understand that the mean score
- 3 differences for the 2005 and 2008 Boston Police
- 4 Department written job knowledge tests were way, many
- 5 times higher than .056?
- 6 A. Um --
- 7 Q. They were .000-something, weren't they?
- 8 MR. SIMON: Objection, your Honor.
- 9 THE COURT: Well, he can put the question. It's
- 10 not evidence of anything. We'll see if he knows.
- 11 MR. SIMON: Okay. Thank you, your Honor.
- 12 A. Um, a job knowledge test, if it's more valid, will
- 13 show a larger race difference.
- 14 Q. Well, I'm just asking you now if you've looked at
- 15 the difference, the mean score differences in this case,
- 16 | for 2005 and 2008, would you agree that the statistical
- 17 | significance was huge, it was .000-something?
- 18 A. I was actually not asked to testify about
- 19 statistics for this case.
- 20 Q. (Pause.) Now, you've also mentioned the --
- 21 | several times you've mentioned the 1991 job analysis, is
- 22 that correct?
- 23 | A. I haven't --
- 24 Q. Oh, the validation report. Excuse me, the
- 25 validation report.

```
Frankly it was a job analysis and a validation
1
     Α.
 2
     report in one document, yes.
 3
     Q. And I just want to ask you, when you looked at the
     1991 validation report, did you look at all the
 5
     appendices?
           Um, yes, I've skimmed them all, I didn't study
 6
     them all in great detail.
8
           So "A" down to "UU," or wherever it ended?
           It went through and then we had double letters, so
9
     there must have been 30 something. But I didn't look at
10
11
     all of them.
12
     Q. Okay. So I'm -- I'm out to kill a couple more
13
     trees.
14
           (Hands to witness.)
15
           MR. LICHTEN: This is Exhibit 41 from Lopez, your
16
     Honor.
17
           (Hands up.)
           THE COURT: And again I take it there's no dispute
18
19
     about this, but these appendices that have just been
20
     handed up, Exhibit 41 from Lopez, which is in evidence
21
     in this case, are the appendices to the validation
     report that I have admitted in evidence as Exhibits 80
22
23
     and 81, is that what the representation is?
24
           MR. LICHTEN: Almost. 71, your Honor.
```

THE COURT: 71?

```
MR. LICHTEN: This is the 1991, not the 2002.
1
 2
           THE COURT: Thank you. All right. So these are
     the appendices to the validation report admitted in this
 3
     case as Exhibit 71? (Silence.) Everyone seems content
 4
 5
     with that. All right. Fine.
 6
           MR. SIMON: That's correct, your Honor.
 7
           THE COURT: Fine. Thank you.
8
           And you've seen this before, is that correct?
     Ο.
           Well, an electronic version of these, yes.
9
     Α.
10
           And you've reviewed it, is that correct?
     Ο.
11
           Well, as I say I reviewed those that seem relevant
     Α.
12
     to the validity or job analysis of those specific topics
     that I was interested in.
13
14
          Okay. Well, let me ask you to turn to, um, Page
     Q.
15
     82.
16
           (Turns.)
     Α.
17
           Oh, I'm sorry, Page 82 of Exhibit 71, which is the
18
     validity report, sorry, not the appendix, and you have,
19
     um -- Exhibit 71 should be in one of those notebooks.
20
     Α.
           (Looks.) What page was that again, sir?
21
           THE COURT: Page 82 of Exhibit 71.
22
     Α.
           (Turns.) Yes, sir. I'm there.
23
           THE COURT: Well, you're faster than me.
24
           MR. LICHTEN: Excuse me, your Honor?
25
           THE COURT: He's faster than I am. Now I'm there
```

- 1 too. Go ahead.
- 2 Q. Okay. So looking at Page 82 at the bottom,
- 3 there's a little chart. Do you see that?
- 4 A. Yes.
- 5 Q. And do you know what that chart is?
- 6 A. Um, it appears to be an adverse impact analysis of
- 7 cutting scores for sergeant and lieutenant in previous
- 8 examination years.
- 9 Q. Okay. These are pass/fail cut-off scores, is that
- 10 | correct?
- 11 A. That was my interpretation, yes.
- 12 Q. Now, there's been some testimony, and we'll get to
- 13 it in a minute, that in 1985 and 1987 there may have
- 14 been a different type of test, but do you see the result
- 15 for 1991?
- 16 A. Yes, it looks like they looked at two different
- 17 passing points.
- 18 Q. Right. And what this says is if they used the
- 19 passing point of 70, which I represent to you is the
- 20 traditional passing point for these civil service
- 21 | promotional exams, the adverse impact ratio on
- 22 lieutenants would have been .21 and for sergeants it was
- 23 .16, is that correct?
- 24 A. That's what I'm reading along with you here.
- 25 Q. So that's severe adverse impact and that's just

the pass/fail complaints, right? 1 Well, according to that statistic, I -- again I'm 2 not studying the statistics. I don't know how many 3 minorities were in this analysis. If the numbers were 4 5 very small, you can often get average results that seem extreme in either direction. So --6 7 THE COURT: Well, putting aside the explanation and at a level of simply looking at this report at face 8 value, on this chart that appears at the bottom of Page 9 10 82, higher is better at that level, is that right? 11 THE WITNESS: Yes. THE COURT: All right. 12 13 Put your questions, Mr. Lichten. 14 MR. LICHTEN: I'm not sure I understood what the 15 Court just said, but --16 THE COURT: Well, well, that a .16 is more adverse 17 impact than a .30 and for lieutenants a .21 is higher 18 adverse impact than a .68. 19 MR. LICHTEN: Yes. 20 THE COURT: I recognize it's simplistic, but I'm 21 trying to keep up. He agrees and that's my 22 understanding and now put your questions. 23 MR. LICHTEN: All right. And again just to reiterate, and that's only the 24 Q.

AI impact on the pass/fail rate, this doesn't have the

- 1 report as to what the, um -- as to what the adverse
- 2 impact, if any, would have been with respect to
- 3 selection rates, is that right?
- 4 A. Yes, that would be my interpretation.
- 5 Q. And it doesn't have what the adverse impact is of
- 6 any mean score differences, is that correct?
- 7 A. Well, that question is not correct. I can't
- 8 answer it.
- 9 Q. It doesn't address whether there's statistically
- 10 significant mean score difference in the scores, is that
- 11 right?
- 12 A. Yes, that's right because adverse impact and mean
- 13 differences are very different.
- 14 | Q. Thank you. I'm going to take statistics when I'm
- done with this trial but I'm not able to quite yet.
- 16 (Laughter.)
- 17 Q. Okay. And then if you go to, um -- if you go to,
- 18 um, Page 133 of this report --
- 19 A. (Turns.)
- 20 Q. Do you have that?
- 21 A. Yes. Uh-huh.
- 22 Q. This gives you some information on the mean score
- 23 differences of the 1991 written exam that was given for
- 24 the Boston Police Department, is that right?
- 25 A. Yes, it appears to.

THE COURT: And just so -- look at the first chart there on Page 133. This chart seems to confirm the testimony I've heard that while a written exam will -- there's going to be a disparate impact between blacks and whites, that disparate impact is lessened as the passing score is lessened?

THE WITNESS: Yes.

THE COURT: But of course the validity of the exam as a promotional tool is correspondingly lessened, is that right?

THE WITNESS: Yes, although we usually refer to the latter as the "utility" because if you remember "validity" is kind of the inference you can make from test scores. So you can have a valid test that has no use to you because you have a cutting score so low it's irrelevant.

THE COURT: I'll stand corrected, so the "utility."

Why he suggested, and the evidence seems to confirm this, that over the years 70 has been the usual cut-off. Why is that the optimal utility, if you know?

THE WITNESS: I do have opinions of that, your Honor.

THE COURT: Well, I'm asking a "why" question, so tell me why.

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

THE WITNESS: Well, in the, um -- tests are used for a range of purposes. The big distinctions are what we call "norm-referenced tests" and, oddly, "criterionreferenced, " and what it means -- "norm-referenced" tests, the scores only have meaningfulness in the sense of comparing to norms, so "This candidate is better than this candidate, " but you don't know what the scores, do they absolutely mean the person is competent, for example? "Criterion-referenced" testing, which is like the bar exam, tests in college, licensure, you're -- the exam scores are supposed to represent that you have possession of a body of knowledge, and, you know, how much depends but over the years 70 percent of the knowledge is often thought of as demonstrating that you possess, you know, enough of the domain of knowledge. So that 70 has really come around through historic reasons like that.

THE COURT: Thank you. Go ahead, Mr. Lichten.

MR. LICHTEN: Yes.

Q. Well, just to pursue that, here the pass/fail rate is actually not as important as it might be in some situations because you understand that selections are being done on a rank-order basis, is that correct?

A. I'm sorry, I -- the question took a twist at the end. Can you repeat that maybe?

- 1 Q. You understand that the selections for the Boston
- 2 Police Department are not done by just simply being in a
- 3 pool by having a passing score sort of like in the
- 4 Chicago Fire Department EMT test that you did, but here
- 5 they're selected by rank order, is that correct?
- 6 A. That's my understanding, yes.
- 7 Q. Right. So in fact you're not aware if the Boston
- 8 Police Department has ever gotten down to 70 or 75 or
- 9 | even 78 making promotional decisions, but people have to
- 10 | score high on the test in order to really have a chance
- of getting promoted, is that right?
- 12 A. I understand it's a competitive process, yes.
- 13 Q. And do you have any idea, as you sit here today,
- 14 what have been the scores at which people actually have
- 15 gotten promoted over the years?
- 16 A. No, as a fact I don't. No.
- 17 Q. Now, if we go to, um, this chart on the bottom of
- 18 Page 133, it shows, does it not, that the mean -- I
- 19 think it's the mean score for lieutenant, on this
- 20 particular exam, was 72.66. Do you see that?
- 21 A. Yes.
- 22 Q. Okay. And then if we go to the last, it's 61.53,
- 23 | is that correct?
- 24 A. 62.53?
- 25 Q. Yes.

```
THE COURT: You misspoke. You said 61.
1
     62.53.
 2
 3
           MR. LICHTEN: I'm sorry. I'm trying to make my
     case better.
 4
 5
           (Laughter.)
           It's a 9-point difference, is that right?
 6
     Ο.
           Yes, a little more than 10 points.
     Α.
8
           That's a huge difference, isn't it?
           Um, I don't know. We only have 20 blacks here,
9
10
     it's -- I don't know if that's significant even. But
11
     it's 10 points.
12
     Q. A 10-point spread indicates to you that if you
     keep giving this test, a multiple choice job knowledge
13
14
     test, you're going to have discriminatory impact on
15
     minority candidates, am I correct, with a 10-point mean
     score difference?
16
           Actually I don't know. I don't know that.
17
           And for Hispanics it's even lower, their average
18
19
     score was 57 -- the mean score was 57.59, is that
20
     correct?
21
     Α.
           There's only two Hispanics. I'm sorry, these
     numbers are so small that from a statistical point of
22
23
     view you have to be very very cautious.
24
           If 20 minorities taking the exam is not small
25
     enough to -- you can still have statistical significance
```

2

3

4

5

6

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

with a group of 20 if there are significant differences, is that correct, with a group of 20 verse however many whites there were that took the exam, you can get statistical significance out of that, can't you? Um, if the difference is large enough it could reach the level at which it's big enough to be unlikely to be by chance, which is what significance is --But if you were an industrial organizational 0. psychologist being hired by the City of Boston in 1991 or subsequently, in subsequent years, and you were looking at this data, the adverse impact ratio of the pass/fail score, the historical knowledge you have of differences on these type of tests between minorities and nonminorities and then looking at this mean score difference on the 1991 test, it wouldn't take even a scholar such as yourself to come to the conclusion that if you keep giving just this test you're going to have significant adverse impact against minority candidates for lieutenant, isn't that right? No, no, see that's the fallacy, don't ever assume small samples behave like big samples, that is incorrect. Small samples are not a good predictor of what's going to happen in the future or with larger That's the whole notion of statistics. So --THE COURT: Well, let me try this. You're -- as

```
I'm listening to you, your quarrel with his question is
1
     that he uses the word "significant." If he said, "If
 2
 3
     you keep giving this test you're going to observe a
     disparate impact between blacks and whites, " you'd agree
 4
 5
     with that?
 6
           THE WITNESS: No, no, see that's the problem, with
 7
     only 20 there is a very large band of error around the
8
     estimate of their mean score.
           THE COURT: And when we come to the numbers. But
9
10
     I had thought you, and apparently other witnesses in
11
     this case, do take the position that a written test, for
12
     reasons we don't understand, is whites are going to
13
     outperform blacks to some degree?
14
           THE WITNESS: That I would agree with, but this
15
     sample, because of its small size, is not a good
     estimator for the future.
16
17
           THE COURT: I get it. That's your point.
                                                       Go
     ahead, Mr. Lichten.
18
19
           MR. LICHTEN: Sure.
20
     Q.
           Now, if you can go to the appendix for a moment.
21
           THE COURT: Now, this is the document -- the bulky
     document you just handed up?
22
23
           MR. LICHTEN: Yes.
24
           THE COURT: All right.
25
```

Okay. I want to ask you a couple of questions

Q.

about this appendix.

I believe your testimony was that you reviewed the appendix but maybe not in the fashion that you normally would as a social scientist, do I have that right?

- A. No, I don't think I said that.
- Q. Okay, I didn't mean to put words in your mouth.

 How would you characterize your review of the appendix
 for thoroughness?
- 9 A. Well, I looked at those appendices that were
 10 related to issues as I read the report. So if there was
 11 something that was relevant to my understanding, I would
 12 go to the appendices. And then at the end of my reading
 13 of the materials, I did do kind of a skim through the
 14 appendices, um, just to make sure I laid eyes on each
 15 one of them.
 - Q. Well, one of the things you testified about, when you were under direct testimony, is certain constraints that the Boston Police Department might have been under that would have prevented them from doing other components to the test, I think you talked about civil service requirements as one of those, is that right?
 - A. Um, yes.
- Q. I think you told the Court that actually in response to a question.
- 25 A. That I understood that there were civil service

```
1
     requirements that were applicable in this case?
           Yeah, right.
 2
 3
           Yeah, that was my understanding. Yes.
           Okay. Well, did you happen to look at Appendix C
 4
 5
     to this document?
           THE COURT: While he's looking for it, let me ask
 6
 7
     you if you have much more for this witness?
8
           MR. LICHTEN: Oh, yes, your Honor.
           THE COURT: All right, then that implies that a
9
     break will be in order.
10
11
           MR. LICHTEN: Sure.
12
           THE COURT: We'll take the morning recess at this
     time for one half hour. We'll recess.
13
           (Recess, 10:45 a.m.)
14
15
           (Resumed, 11:20 a.m.)
           THE COURT: Proceed, Mr. Lichten.
16
     Q. So in Exhibit --
17
           THE COURT: We had looked at a page of these
18
19
     appendices and you had directed him to C.
20
           MR. LICHTEN: Yes, I've got it, your Honor.
     Thanks. And for the record this was Exhibit 41 in
21
22
     Lopez.
23
           And, um, so it's not necessary to offer it, is
24
     that right, your Honor?
25
           THE COURT: No, it is of record in this case,
```

```
Lopez and all of its exhibits.
1
 2
           MR. LICHTEN: Okay.
 3
           So my question, um, just to recap, is whether you
     0.
 4
           You said you may have skimmed the appendices, you
 5
     may not have read them, is that correct?
 6
 7
           Yes, that's correct.
     Α.
8
           Okay. Well, did you skim or read this decision by
     the Civil Service Commission in a case called Carr vs.
9
     the Department of Personnel Administration?
10
11
           No, I did not, and this would have been why I just
12
     opened it and observed that it was something not
     relevant, so I don't think as to the validity. So I did
13
     not read it.
14
15
           You didn't think it went to validity?
           Um, and still don't understand how it does.
16
17
     sorry.
     Q. Well -- we'll pursue that.
18
19
           Did anyone at the Boston Police Department or
20
     anyone prior to today inform you of this decision in
     Carr vs. The Department of Personnel Administration?
21
22
           No, they were very hands-off.
23
           Okay. And you have no idea that this was affirmed
     Q.
24
     by the appeals court either, you wouldn't know that,
25
     right?
```

```
No, no, I would not know that.
1
     Α.
 2
           Okay. Now, are you aware that the civil -- that
     our Massachusetts statute has its own requirement for
 3
     promotional exams?
 4
 5
     A. Well, I only saw reference to something to that
     effect in the Lopez decision and that's all the
 6
     knowledge I have of it.
8
     Q. Okay. And so if I could turn your attention to,
     um -- I don't see a number. I'm sorry about that.
9
10
     It's, um, about nine pages from the back.
11
           THE COURT: Of Exhibit C?
12
           MR. LICHTEN: Yes, of C.
     A. (Turns.)
13
14
           THE COURT: They have like Bates numbers on the
15
     bottom, my copy. 3000 and specific numbers. For
16
     instance, my last page is 3606 and so if we go back 9,
17
     that would be 35 --
           MR. LICHTEN: I have a different version, your
18
19
     Honor. I'm sorry.
20
           THE COURT: -- 97. So if it is 9 pages, it's on a
21
     page, the first full paragraph begins "After reviewing
     the second set of statistics, Dr. Wiesen."
22
23
           Is that where you want me to be?
24
           MR. LICHTEN: No, it's Roman Numeral III -- and
```

let me see if I can get to that in this document.

```
1
     sorry about that.
           (Pause.)
 2
 3
           Okay. If you could go to -- it's Bates page
     Ο.
     Number 3594.
 4
 5
     Do you have that?
 6
     Α.
           Yes, I do.
 7
           And you see at the bottom they're just quoting
     Ο.
     this Massachusetts statute which says "Examinations
8
     shall fairly test the knowledge" --
9
           THE COURT: Right, you don't need to read it.
10
11
     see it there.
12
           MR. LICHTEN: Okay.
           And you're not aware that in this case the Civil
13
     0.
14
     Service Commission found that the test that was
     administered in this case, which threw out the
15
     assessment center and the video exercises, was found to
16
17
     violate this statutory provision because it was not a
     fair test of the knowledge, skills, and abilities
18
19
     required for the job, you're not aware of that?
20
           MR. SIMON: Objection.
           THE COURT: Yeah, the fact is the fact, whether
21
     he's aware of it or not, why is that relevant?
22
23
           MR. LICHTEN: Sure, your Honor, because in his
24
     testimony he claimed that there were civil service
25
     requirements that might have precluded the City from
```

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

selecting alternative techniques because of restrictions in municipalities and public sector civil service and this shows just the opposite, your Honor. THE COURT: Well, it shows what it shows. I think the point is made by reference to the facts within Massachusetts. Anything else for this witness? MR. LICHTEN: Yes, your Honor. Now, I want to see if I understand this question 0. of the search for alternatives. Is it your testimony or understanding in this case that the City, in 2007 or 2008, made a search for alternative selection procedures as we discussed the Uniform Guidelines provide for? It was my understanding that in the 1991 report, when they began the process that describes the 2008 and 2005 exams, that they did a search at that time, and then as I mentioned I understood that there were alternatives examined over the years, and then my reading of the Lopez case was that there was information that the City had considered other alternatives and that those were the three pieces of information that caused me to conclude that they had considered alternatives. Okay. Putting aside 91, we'll get to that in a

second, what were the alternatives that you believed

were considered after 1991, and with respect to the 2008 1 examination, what did they consider, what did they do to 2 consider these alternatives? 3 I don't know what was in their minds. As I said, 4 5 I --Well, do you know what they did, do you know what 6 they actually did? 8 Well, it appears as though they did this 2002 Α. study with the Morris and McDaniel firm which 9 experimented with an alternative and I thought there was 10 11 another instance as well. 12 As you sit here today can you tell me anything, between let's say 2004 and 2008, that the Boston Police 13 14 Department or HRD or anyone else did to explore 15 alternative selection procedures in preparation for the 16 2005 and 2008 Boston police lieutenant's examination, if 17 you know? I don't believe I know of any single document in 18 that time frame on this topic. 19 20 The truth is you don't know what they did? As you sit here today you can't tell me what they did between 21 2004 and 2008, can you? 22 23 MR. SIMON: Objection, your Honor. 24 THE COURT: No, he may have the question in that

25

form.

- 1 A. Well, I told you what I know.
- 2 Q. Okay. But you believe they did make such a search
- 3 in 1991, is that correct?
- 4 A. Yes.
- 5 Q. Okay. Now, the field of your science has evolved
- 6 to a huge extent between 1991 and 2007, a period of 16
- 7 years, is that correct?
- 8 A. Well, certainly a lot of progress has been made.
- 9 Q. You would expect that it would be appropriate,
- 10 under the Uniform Guidelines, for a community such as
- 11 Boston to make a search for alternative selection
- 12 procedures in 1991 and then use that as a defense for
- 13 | not doing so 16 years later, would you?
- 14 A. I'm not saying anything about a defense. I'm
- 15 | sorry. That's not my role to say how they need to
- 16 defend themselves.
- 17 | Q. Well, it is your role -- like you testified in
- 18 your expert report in the Ernst case, to see if the
- 19 Uniform Guidelines were complied with, that's one of the
- 20 things you've done in this case, isn't that right?
- 21 A. Well, sure.
- 22 Q. And one of the things the Uniform Guidelines
- 23 provide for is that there should be -- when you know
- 24 you're using a selection procedure that may likely have
- 25 adverse impact, you're supposed to make a search for

alternative selection procedures, that's right in the guidelines, right?

A. That's right.

O. Okay. Assuming that to be the case, you would

Q. Okay. Assuming that to be the case, you would agree that relying on a search for alternatives 16 years before, given the evolution of social science in this field, would not meet that guideline, isn't that right?

A. Well, I -- a lot has happened in those years, but not so fundamentally as the 20 years preceding that.

Um, like, for example, we discovered meta analysis in the '70s. Since the '90s there have been a number of refinements towards selection procedures, but we still have not, you know, "cracked the nut," so to speak, there has still not been invented a selection procedure that is highly valid that shows no race differences.

That has evaded us.

THE COURT: Actually I'm interested in that. But we have -- if I understand your testimony, we have evolved. Well, let me put it to you this way.

What I'm hearing is that in terms of test validity you -- and we'll make it simple because I think I've heard this from you, more is better, it tends to capture a greater array of the skill set of the job, especially a supervisory job like a police lieutenant.

You have so testified, right?

```
1
           THE WITNESS: Sure, more is always better,
 2
     usually.
 3
           THE COURT: Usually.
           THE WITNESS: Except for adverse inference.
 4
 5
           THE COURT: Right, and then we got into a colloquy
     where you forcefully explained that more does not at all
 6
 7
     suggest that disparate impact will be reduced.
8
           That was your testimony and we'll stop there,
     right?
9
           THE WITNESS: Absolutely right.
10
11
           THE COURT: Okay. So have we, over this time --
12
     you answered him that we haven't "cracked the nut," we
13
     haven't got testing procedures that will eliminate a
14
     disparate impact and indeed I understood you to say that
15
     when your testimony started, but have we developed
     procedures which reliably will reduce disparate racial
16
17
     impact?
           THE WITNESS: Um, with less -- with the same
18
19
     validity but less adverse impact?
20
           THE COURT: Correct.
           THE WITNESS: It all depends. It would not be at
21
     the same cost, it would be more costly.
22
23
           THE COURT: More costly, and as I get from your
24
     earlier testimony, you'd have to have a good
25
     correlation?
```

```
1
           THE WITNESS: Uh-huh. Uh-huh.
           THE COURT: "Yes" is better.
 2
           THE WITNESS: Yes. I'm sorry. The answer is
 3
     "Yes."
 4
 5
           THE COURT: Okay. All right. Thank you.
           Go ahead, Mr. Lichten.
 6
 7
           Okay. Now, I've read all the attachments and the
     Ο.
8
     1991, um, validity report that you allude to and I have
     to confess that I don't see anywhere in there any data
9
10
     on what alternatives were looked at by the Boston Police
11
     Department in 1991. Can you help me out on that? You
12
     said they made this search, but where is this search?
           Um, in the -- can I look at the report?
13
     Α.
14
           Absolutely, you can look at the report or you can
     Q.
15
     look at the attachments, whichever one you want.
16
           (Looks.) All right. Are you ready, sir?
     Α.
           Yes. Sure.
17
     Q.
           One place that they referred to it is in the
18
19
     information-gathering stage of the job analysis where
20
     they did a literature review and a survey of other
21
     jurisdictions on Page 5, and in the second paragraph
22
     under "Information Gathering," about the middle maybe --
23
     well, 10 lines down it measures -- it says "Selection
24
     Procedures." So the whole sentence reads --
25
     Ο.
           What page are you on?
```

- 1 A. I'm on Page 5, the paragraph centered in the 2 middle of the page.
 - Q. Right.

14

15

16

17

18

19

- Maybe starting on Line 8 it said, "In the 4 5 questionnaire DPA sought information about job analysis methodologies, reading scales, selection procedures, 6 7 reading lists, and validity evidence pending ongoing 8 litigation and a ranking of candidates." So that suggested to me that they gathered information about 9 10 selection procedures and about the validity data and 11 about alternative uses such as ranking.
- Q. But did you ever see what they got back, whether they got back one other selection procedure?
 - A. Well, no, they didn't have a section of the report where they said, "Here's everything we got back."
 - Q. Well, they have Attachment E, "Survey of Other Jurisdictions, List of Jurisdictions Surveyed," and in the appendix, "Summary of Survey of Other Jurisdictions," that's Attachment F, um, G -- I'm sorry, under E, F, and G. If you look at E, F, and G, I don't
- 21 see anything that shows that any jurisdiction sent back
- one piece of information on what selection procedures
- they were using, do you?
- 24 A. No, but it doesn't make me feel like they didn't.
- 25 You can't document everything. The report is already

- 1 100-and-some pages single-spaced plus several hundred 2 pages of appendices.
 - O. Doctor --

- A. I'm sorry, I don't think necessarily that they
 have to provide an analysis of it to believe that they
 conducted it.
- Q. But you don't know that they got back any information because it's nowhere to be found and you're a scientist and certainly you believe that you should only believe something if there's documentation that it occurred, right?
 - A. I can see where they describe their search. And the second place I see is on Page 15 where the second full paragraph of 15 they explain, um, why they selected this selection procedure, that would be the sort of conclusions that would come out of the search for alternatives and they list six of those there. We can read them, if you'd like, into the record, but --
 - Q. Dr. Campion, there are a thousand pages or more in this 1991 survey with the appendices, I mean you've testified to that in your direct examination, and I don't see, and I'm asking you if you see one piece of evidence, a document that shows "We contacted Los Angeles, this is what Los Angeles told us," "We contacted Chicago, this is what Chicago does"? I see

```
they got KSAs from those towns and cities, I see that
1
 2
     they asked them questions about what skills and
     abilities they were looking for, but I see not one
 3
     document, not one word that says, "This city told us
 4
 5
     that they do the following, " and I'm asking you if
     you've seen such a document?
 6
 7
           No, but it doesn't again lead me to conclude that
     Α.
8
     they lied in these two sections of the report.
9
           THE COURT: No one's suggesting they lied or at
     least I don't hear that.
10
11
           You haven't seen it?
12
           THE WITNESS: I haven't seen it.
13
           THE COURT: All right.
14
           If you were retained by the plaintiffs in a case
     Q.
15
     such as this you wouldn't rely on such supposition that
16
     something might have happened, you would have brought or
17
     put that in your report, that this is a deficiency,
     right?
18
19
           Well, no, and actually I've written something like
20
     300 technical reports and I understand that you need to
21
     be -- you know, you're selective in what you put in,
22
     every single bit of data that you collect or thought
23
     that you have or scrap bit of paper doesn't go into the
24
     report, necessarily so. And then who would know, 20
25
     years later, that there would be some need for that
```

thing that you could have documented better. It's so easy after the fact to say, "Well, they didn't document it, so it didn't happen." But, Dr. Campion, the only reason that I raised it is because you testified yesterday, or Friday in your direct testimony, that they've made a search for alternatives, they complied with the guideline, yet you can't point out to me where that -- where's a piece of evidence that showed that they got back information from other jurisdictions about what was being done in 1991, that's right, isn't it, you can't show me anything? Um, maybe that's more important to you than it is to me. I've told you the data that I relied upon and we have at least two sections of the report here and we also have other sections of the report that discuss alternative uses and particularly they looked at, if you remember earlier today, the cutting scores, so they considered alternative cutting scores, and they also discussed ranking. And so they considered both alternative procedures and alternative uses in this '91 report, and then I've mentioned the other bit of data that I have relied upon already. Have you completed your answer? Q.

- 23
- 24 Α. Yes.

1

2

3

4

5

6

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

25 Okay. Let me move on to the final thing about Q.

1 1991. When you looked at the 1991 report, do you remember, um, 2 3 something about looking at "critical incident techniques"? 4 5 Α. Yes. Now, can you tell us what "critical incident 6 techniques" are, please? 8 Well, it's a type of data gathering, um, perhaps Α. considered a type of job analysis technique where 9 10 information is gathered on extreme examples of either 11 especially-effective job performance or especially-12 ineffective job performance, and that information is 13 often used then to understand the consequences of job 14 performance or differences in job performance in terms 15 of important organizational outcomes and it's not 16 uncommon to use that information to even write the test 17 questions. 18 Okay. And is that a -- that's a technique that 19 you, um, support, is that right? 20 Oh, sure, I mean it can be used, but it's not very 21 efficient. Per amount of hour you don't get as big a 22 pay-out from it, so we don't use it a lot unless we're 23 developing test questions. But as a form of job 24 analysis it's not -- it's not very time intensive and

it's not very thorough because you're just getting the

- ends of the distribution of performance, not everything
 in the middle. So it's usually a supplementary thing
 that is done in the service of writing tests or other
- 4 assessment questions.
- 5 Q. But if you do it it can be helpful in
- 6 differentiating the essential duties of a lieutenant
- 7 from those of a sergeant, is that right?
- 8 A. Perhaps. There's lots of ways of getting that
- 9 kind of information, but that's one of them you might
- 10 use.
- 11 Q. All right. You mentioned in your report, your
- 12 expert report, that they had done these critical
- incident techniques, is that correct?
- 14 A. Yes, it's described in the -- in the '91 job
- 15 analysis report.
- 16 Q. Doctor, as you sit here today do you know whether
- or not there were any critical incident techniques done
- 18 for lieutenants as opposed to sergeants?
- 19 A. I don't recall reading the incidents but I do
- 20 recall that they had a panel of twelve subject matter
- 21 experts.
- 22 Q. That's not my question. I'm asking you a very
- 23 | simple question. Do you know if they did any critical
- 24 incidents from the position of lieutenant as opposed to
- 25 sergeant?

```
1
           I, um -- we'd have to look at what the report says
     Α.
     because that's what I --
 2
 3
           Did you look at the critical incidents when you
     wrote your expert report to see if they in fact -- if we
 4
 5
     had a group of critical incidents for lieutenants in the
 6
     appendices?
 7
           Which appendix?
     Α.
8
           Well, let's go to, um -- I can help you on that.
     Um, V.
9
           I'm sorry, did you say "Z" or "V"?
10
     Α.
11
           "V."
     Q.
12
     Α.
         (Turns.)
           Dr. Campion, I've gone through this and I have
13
     found one critical incident and one alone that says
14
15
     "lieutenant," the rest -- the other few that are in here
16
     all say "sergeant." Do you see otherwise? You're free
17
     to look at them.
           (Looks.) Um, are you saying that since the
18
19
     observation was of a lieutenant, that the critical
20
     incident does not apply -- excuse me, to a sergeant,
21
     that the critical incident does not apply to a
22
     lieutenant's job?
23
           THE COURT: No, I don't understand. If you're
```

asking him to clarify his question, I -- he claims to

have looked this over thoroughly, he claims to have

24

```
found one critical incident where it pertained
1
     specifically to a lieutenant and a handful that pertain
 2
 3
     to sergeants. Now, that's the asserted premise for his
     question.
 4
 5
           MR. LICHTEN: That's right, your Honor.
 6
           THE COURT: And the question is what, again,
 7
     Mr. Lichten, what's the question?
     Q. Is that accurate?
8
9
           THE COURT: All right.
     O. Or do you know?
10
11
           Well, I guess -- I, um -- let me make sure that I
12
     agree with your observation. (Looks.)
13
           If you look at the top right of each critical
     incident, some say "sergeant," and I see several that
14
15
     say "sergeant," and then it has -- and I see one of
16
     those, and only one, that says "lieutenant."
17
           (Looks.) I'm sorry. This is just taking a
     Α.
18
     moment. I just want to make sure -- (Turns pages.)
19
           Sure.
     0.
20
           Okay. So the one that you say applies to
21
     lieutenants starts on Page 4029?
22
     Q. Well, let me get to that. (Turns pages.)
23
     Exactly. (Turns pages.) Hold on. (Looks.) Oh, no,
24
     4038, it says "lieutenant" at the top right.
25
           Um -- and this is very confusing because on 4029
     Α.
```

it says "the title of the actor," that's the person 1 2 being described, it says "patrol supervisor-LT," but the 3 incident was apparently provided -- the title of this SME was a sergeant. So apparently this is a sergeant 4 5 giving not one but two critical incidents on a 6 lieutenant. 7 Well, aren't you aware that in the Boston Police 0. 8 Department patrol supervisors are sergeants not lieutenants? 9 10 A. It says "-LT". 11 Q. Are you aware that in Boston patrol supervisors 12 are sergeants? You're not aware of that, are you? Okay. So it says "the patrol supervisor-LT" --13 Α. 14 THE COURT: Well, let's go question by question 15 because I have to follow it. MR. LICHTEN: Yes. 16 17 Q. Are you aware that --THE COURT: Go ahead. 18 19 Are you aware that in the Boston Police Department 20 a patrol supervisor is a sergeant position, it's not a 21 lieutenant position? I haven't a clue. 22 Α. 23 All right. Q. 24 Α. But I know what I read here.

Okay. Now, a final question on this and I'll be

25

Q.

done with this part.

Is it your testimony that somehow these critical incident technique reports made their way in the analysis and construction of the 2008 Boston police lieutenant's examination?

- A. I don't know.
- 7 Q. You mentioned in your expert report that there
 8 were these critical incident techniques that the Boston
 9 Police Department did, but you don't actually have any
 10 evidence before you that these ever found their way into
 11 the 2008 Boston police lieutenant's examination, is that
 12 right?
 - A. Well, that's not exactly -- what I think I described is the process by which these exams are normally conducted or developed and how a job analysis is used to drive the knowledges, skill requirements --
 - Q. Dr. Campion, I'm just asking you whether you have any evidence before you that these critical incidents that we just went over in 1991 somehow made their way into questions that were used in 2008, do you know or don't you know?
- 22 A. Well, no, I guess I don't know, but I wouldn't expect that.
- Q. Okay. In fact you would agree that the 145 or 149 KSAs, knowledge skills and abilities, that were found to

- be important that were eventually selected for some of them to be used as questions for the Boston police lieutenant's 2008 examination, those KSAs came from the McDaniel job analysis, that's right,
- 5 isn't it?

16

17

18

19

20

- 6 A. I believe so.
- Q. Okay. Now, you also said that you reviewed the sergeant exam because you were interested in that because you saw that there seemed to be a lot of similarity between the sergeant's position and the lieutenant's position, is that right?
- 12 A. Yes, as part of the comparison between the two
 13 jobs I reviewed both of the exams for, I believe, both
 14 years.
 - Q. And you looked at the 2002 job analysis report -job analysis report for sergeant to confirm your view
 that that -- did that 2000 job analysis report confirm
 your view that that testing was done properly, is that
 right?
 - A. Well, no, the report didn't describe testing, it only described the job analysis --
- 22 Q. The job analysis.
- A. -- and so I did look at the job analyses for the two jobs in 2000, yes.
- 25 Q. Okay.

```
MR. LICHTEN: May I approach, your Honor?
1
 2
           THE COURT: You may.
 3
           MR. LICHTEN: Your Honor, this is 42 from Lopez.
           (Hands up.)
 4
 5
           MR. LICHTEN: Mr. Weber is happy every time I get
     these documents out, it's a little less he has to carry
 6
     back.
8
           Okay. I'm going to show you what's been marked as
     Exhibit 42, it's in evidence from the Lopez case, and
9
10
     ask you if you've seen this before?
11
     A. Yes, it appears to be the report from which I drew
12
     a table to compare the two jobs.
13
           Now, Doctor, did you notice anything unusual or
14
     suspicious about this report, anything at all, when you
15
     looked at it?
16
     Α.
           No.
17
           Well, you were aware that part of it contained
     SMEs ranking certain tasks for certain scales such as
18
19
     how important they are and what dimensions they require,
20
     is that correct?
21
     Α.
          Yes, I believe they used a panel of subject matter
22
     experts. I read the lieutenant's report most carefully.
23
     Q. All right. And they were supposed to -- each
24
     subject matter expert was supposed to answer each
25
     question as to taking a particular KSA and how important
```

- it was and how frequently they did it, is that right?
- 2 A. Um, yes, I believe I'd have to study it in more
- detail but that was -- yes, it does show here, "How
- 4 often do you perform this task?" "How important?" "Is
- 5 it necessary for "--
- 6 Q. And these individuals were taking from a variety
- 7 of different job duties, is that right, some were in
- 8 administration, some were in specialty units, some were
- 9 in districts, are you aware of that?
- 10 A. No, I see their names on Table 13 but I believe
- 11 that they are described -- again if the report models a
- 12 lieutenant report, then that's what they did.
- 13 Q. What is the likelihood by chance that every one of
- 14 those 11 SMEs answered every question exactly the same,
- what is the statistical probability of that?
- 16 A. Um, I don't know, but one of the problems we have
- 17 | with job analysis --
- 18 Q. No, I'm just asking if you know what the
- 19 statistical probability is of that? You don't know, is
- 20 that your answer?
- 21 A. No, I'm trying to explain it to you. May I
- 22 | explain?
- 23 Q. Sure.
- 24 | A. Okay. The job analysis surveys that get to, um,
- 25 subject matter experts are usually only the tasks that

- are found to be relevant to the job already, so you

 often find that they're all or nearly all rated as

 "important" because otherwise they wouldn't even be in a

 survey. So it could be a high probability that they

 would all respond positively.
 - Q. Dr. Campion, that makes no sense. What's the purpose of doing these ratings if everybody's going to rate everyone as being "important," doesn't that destroy the whole purpose of the job analysis?
- 10 A. No -- no, it's a confirmatory step.
- 11 Q. Okay.

8

9

12

13

14

15

16

17

18

19

- A. And so if you've done a good job in developing your tasks and your KSAs, then when you're given the subject matter experts, they confirm that they are important.
 - Q. So when you give a bunch of KSAs, 149, to subject matter experts, you ask them each to rate them and they all come out with the exact same score, then you say, "Well, that's not surprising," and it doesn't affect, in your opinion, the integrity of the process at all?
- A. I'm sorry, I've just explained that to you. I can do it again if you'd like?
- Q. Well, let's first go to page -- let's start on Page 24. You can start on whatever page.
- 25 You see in here that there's absolute agreement on every

- knowledge, skill, and ability in this document, isn't 1 there? 2 3 (Looks.) Um, I'd have to spend some time studying Α. it. 4 5 Q. Doesn't that concern you, as a very reputable and 6 highly-regarded industrial organizational psychologist, 7 that you would rely on a KSA job analysis by subject 8 matter experts that has 100 percent agreement on every 9 part? Um, did they do it as a group? 10 Α. 11 Well, you tell me? Q. 12 Well, I'd have to look. Α. Do you understand that the instructions were they 13 0. 14 were each to rate it individually? It was a task-rating session, which implies that 15 16 they may have met as a group. The session implies that. 17 Dr. Wiesen testified that the amount of time Q. allotted for that session could not possibly, just from 18 19 a mathematical calculation, have given them enough time 20 to do all of those together in a joint session through 21 some sort of an agreement process, do you agree with 22 that or do you know? 23 A. Um, I haven't a clue of what Dr. Wiesen talked
 - Q. But it doesn't raise your hackles at all that

25

about.

- there's complete agreement on every KSA for every
 dimension that's looked at, that doesn't concern you as
 a social scientist?

 A. What are you implying, that somebody filled it out
 for them and they didn't actually participate?

 Q. That's exactly what I'm -- I'm implying that this
 was not a valid construction of a job analysis, that's
 exactly what I'm implying, because how could it be
- 11 A. Well, I'm just trying to explain it to you, it's

 12 in part because we only present them with tasks and KSAs

 13 that we know to be important or they wouldn't be on the

 14 survey, and second of all it appears that they

 15 participated in a rating session. I certainly would

 16 think it's more reasonable that that would explain it

 17 than a fraud.

proper if everyone agreed on every facet, how could that

Q. Do you know?

possibly be?

9

10

18

- A. Well, again, Jesus, you might be --
- THE COURT: Wait a minute. Just -- just answer the question.
- 22 A. I -- I know what I read here and it doesn't look 23 so odd that I want to question its validity.
- Q. Is there anything that you've seen that shows that the instructions given to the SMEs were to meet and then

```
go over each one in a group fashion and come to a
1
 2
     consensus, is there anything that shows this was done by
 3
     consensus?
           MR. SIMON: Objection.
 4
           THE COURT: Grounds?
 5
 6
           MR. SIMON: Asked and answered, your Honor.
 7
           THE COURT: All right. He may answer it.
           All I can see is that they participated in a task-
8
     Α.
     rating session on page -- Bates 1561.
9
10
          Okay. So I guess the answer to my question is
11
     you're not surprised or concerned, as a reputable social
12
     scientist, about the fact that there was complete
     unanimity, is that your testimony, it doesn't concern
13
14
     you at all?
15
           Not so much so that I would throw it out.
16
     it does seem high, I may ask some questions, but I
     wouldn't think it was so extreme.
17
18
           Well, did you ask questions?
     Q.
19
           No, I don't think it's that extreme that I believe
20
     it requires that.
21
     Now, do you have the lieutenant's exam, I looked at that
22
     one a little more closely.
23
           In fact there was variation for the lieutenant's?
     Q.
24
     Α.
           Well, see, there you go.
```

Yeah, that's right, there you go, one seems to

25

Q.

- have variation and one has no variation at all.
- 2 A. So your point is?
- 3 Q. I'll move on to something else.
- 4 I'd like to ask you about the training and experience
- 5 rating in this case. So as I understand it you made no
- 6 attempt to figure out what the actual nominal value was
- 7 of the T and E rating, is that correct, that is whether
- 8 it actually accounts for 20 percent or whether it
- 9 effectively could only count for 4 or 5 percent, you
- 10 don't know, is that right?
- 11 A. Um, I can't answer that question because it's
- 12 illogical.

- 13 O. Well, you never studied the documents that showed
- 14 how the T and E is constructed in the City of Boston or
- in the Commonwealth of Massachusetts, is that correct?
- 16 A. No, I thought I looked at the point system and how
- 17 it works.
- 18 Q. You did look at it?
- 19 | A. I thought so.
- 20 Q. Do you know how it works?
- 21 A. You get a certain number of points for work
- 22 experience and education and the nominal weight is 20
- 23 percent.
- 24 | Q. The nominal weight is 20 percent. But do you know
- 25 that you get 14 points just for showing up?

- A. No, you'd have to show me what you're talking about.
- Q. Well, I'm asking you. You were the one who
 studied this case and came out with an opinion that the
 test is valid and I'm asking you whether you actually
 studied the effective weight of the training and
- 8 A. I didn't do a statistical analysis, no.

experience on the entire examination?

- 9 Q. So whether it counts for 2 or 3 points effectively
 10 or 18 or 19 points or 4 or 5 points, you don't know, you
 11 haven't done the analysis, is that correct?
- 12 A. I have not done an analysis of that.
- Q. And you weren't here at trial when Dr. Wiesen testified that you get 14 points just for showing up for the examination of the 20, so that reduces its actual effective percent weight in the overall examination process, you weren't here for that, is that right?
- 18 A. I was not here for his testimony, no.
- 19 Q. Did you read it in his report?
- 20 A. No.

- Q. All right. Now, you're aware of some literature on training and experience ratings, aren't you?
- 23 A. Sure.
- 24 | Q. (Silence.)
- 25 A. "Sure," I said. I'm sorry.

- 1 Q. I'm sorry, I didn't hear your answer. I'm sorry.
- 2 A. I said "Sure."
- Q. Okay. And, um, you would agree that training and
- 4 experience ratings, using a point system like this, have
- one of the lowest correlations of any type of testing or
- 6 promotional mechanism, is that correct?
- 7 A. No, that would not be correct.
- 8 0. That would be incorrect?
- 9 A. That would be incorrect.
- 10 Q. (Hands document to clerk and witness.) Are you
- 11 familiar with this article?
- 12 | A. Yes.
- 13 Q. Okay. In fact you're not just familiar with this
- 14 article, but you cited this article in one of your
- 15 footnotes to your expert report, is that correct?
- 16 A. That's right.
- 17 Q. And you know Frank Schmidt, is that right?
- 18 | A. Yes.
- 19 Q. And he's quite renown in the field, is that right?
- 20 A. Oh, yes.
- 21 Q. All right. And you respect his work, is that
- 22 correct, in fact you cited this study in your expert
- 23 report?
- 24 A. Um, yes, and it has limitations, but it makes some
- 25 contributions to the literature.

- 1 Q. Okay. Well, if you go to Page 265, Table 1.
- 2 | A. (Turns.)
- 3 Q. Now, just so we're clear, this is a, um -- this is
- 4 an article published by the American psychological
- 5 Association, is that right?
- 6 A. Yes.
- 7 | Q. And it was published in 1998, is that right?
- 8 A. That's what it says, right.
- 9 Q. Okay. And if you go to Page 265, it has a table,
- 10 does it not?
- 11 A. Yes, there is a table.
- 12 | O. And in the first column in the table under
- 13 | "Validity," it has -- based on published papers and
- 14 studies, it has validity quotients for various types of
- 15 performance or measures of what one would look for
- 16 | either in hiring or promotion, is that right?
- 17 A. Yes.
- 18 Q. Okay. And validity is the higher the number the
- 19 more validity there is, is that correct?
- 20 A. Yes.
- 21 Q. Okay. And just so we're clear, these studies are
- 22 based upon criterion-related studies not content-
- 23 validity studies, is that correct?
- 24 A. Oh, yes, that's right.
- 25 Q. Right. So when we look at this published

- literature, generally the published literature of this
 criterion validity, that is they've actually studied
 this issue of how well people do with certain tests with
 respect to their job performance using actual subject
 matter people that they look at, is that right?

 A. Um, actually I think you really messed that up.

 Q. I think I did mess that up.
- 8 Criterion validity is actually a study of how -- what
 9 people -- how people actually perform and how they did
 10 on these tests, is that right?
 - A. Yes, criterion-related validity is a statistical correlation between performance on the test and performance on some criterion of interest and that may be job performance or it may be something else.
 - Q. Got you. Okay. I got the second one better.

 Okay. And if you look at that, this said that the

 highest of what GMA -- I'm guessing that's "General
- 18 Mental Ability" as in Point 51, is that correct?
- 19 A. Yes, that's right.

12

13

14

15

16

- Q. But then below that they say "Work sample tests are a Point 54," that's a high validity, is that right?
- 22 A. Well, you're looking now at "work sample tests"?
- 23 Q. "Work sample tests."
- 24 A. That's a bigger number, you're right.
- 25 Q. So "work sample tests" could be like an in-basket

where you sit down and they say, "Okay, this problem 1 2 just occurred, do something, " and they judge how you've done on it, and that could be a work sample test, is 3 that right? 4 5 A. Um, no, more often a work sample is an actual piece of the work. I mean an in-basket is more of a 6 7 simulation. But as I explained in my deposition the other day, these are only -- only the very best studies 8 can get published and also we don't know how many 9 studies underlies each of these. That's what I was 10 11 saying. There's real limitations to these --12 O. I haven't asked you that question, Dr. Campion, 13 and I'm sure your counsel will ask it, but just to 14 follow up, you're saying that these are based on good 15 studies, is that correct? 16 I'm saying that usually we get published studies 17 which are generally stronger studies with better 18 results. And so it creates an upward bias in the 19 estimates in the literature. 20 But wouldn't that be an argument for if you're 21 doing a promotional test, if you do the best possible job, you're likely to get stronger correlations than if 22 23 you really go out and try to test for certain knowledges, skills, and abilities, and you do it right, 24

then you're likely to get a higher correlation or

- validity quotient than if you do a poor job, isn't that right?
- 3 A. It's easy to do a good job with job knowledge.
- $4 \mid It's hard to do a good job with --$
- 5 Q. I didn't ask you that. (Pause.) Let me move on.
- 6 If you continue to look at this, "job knowledge tests"
- 7 are listed and they have high validity of .48, is that
- 8 correct? "Job knowledge tests" .48 validity?
- 9 A. That's what it says here.
- 10 Q. Right, just below "work sample tests," right, .54?
- 11 A. I'm sorry, I thought you were saying "job
- 12 knowledge tests and that has a 48.
- 13 Q. .48 validity, that's good, right, it's what you've
- 14 been saying in this case?
- 15 A. Yes, there's a lot of evidence in job knowledge
- 16 tests, there's not really much in job samples.
- 17 Q. But, Dr. Campion, that .48, that's just based on
- 18 the best studies, that's not a fair number, you just
- 19 | said that with respect to work sample tests, right? So
- 20 you don't think that .48 really holds up under your
- 21 analysis that these are only the best cherry-picked
- 22 studies?
- 23 A. No, I didn't say that.
- Q. Oh, so the .48 is accurate but the .54 is not?
- 25 A. There's probably multiple times more studies for

the job knowledge tests in general mental ability and 1 employment interviews than there is for these other 2 3 selection procedures and that's why -- I warned you of that during my deposition that this study is based on 4 5 the accumulation of other meta analyses and so it 6 doesn't even show the number of primary studies. So you have to be very very careful here in terms of how to 8 interpret these results. 9 Well, in their report Morris and McDaniel, in 2002, say that they believe the validity for an 10 11 assessment center such as they ran has been shown, and 12 this is in 2002, to be at the .38 level, and I won't go 13 back to that, but it's in there. Do you think that's 14 accurate that a good assessment center could have .38 15 validity? 16 That was based on the study by Daubler, et al in Α. 17 '87. Q. And do you think they're right or wrong? 18 19 Well, I'm saying that it's a very old meta 20 analysis and so --21 Q. I'm just asking you what your opinion is, do you 22 think that a good job assessment center could have 23 validity about .38? 24 Α. Could?

25

Q.

Yes.

- 1 A. Well, sure it could.
- 2 Q. Okay. Now -- just a long way of getting down to
- 3 the T and E. They have -- towards the bottom, the "T
- 4 and E point method. " Do you see that?
- 5 A. Yes.
- 6 Q. And that's what we're talking about in this case,
- 7 | we're talking about a "Training and Experience point
- 8 method, " is that correct?
- 9 A. Um, can you help me find a copy of the T and E
- 10 | rating system, so I can review it, because I can't
- 11 answer this question without that.
- 12 Q. You know it's a -- what is unclear about the
- 13 | question? You know it's a point system, don't you?
- 14 A. Well, no, um, there's several different kinds of
- point systems and if you looked there's also something
- 16 on this chart that's called a "T and E behavioral
- 17 consistency method."
- 18 Q. And that's a behavioral consistency method and
- 19 that's not what was used in the Commonwealth of
- 20 Massachusetts, is it?
- 21 A. Can you show me there?
- 22 Q. I'm asking you if you know. You're the expert.
- 23 Do you know, as you sit here today, which method was
- 24 used for the training and experience?
- 25 A. I'd like to look at the methods.

- 1 So you don't -- as you sit here today, you don't Q. 2 know?
- 3 Well, I've read a lot of documents or I don't have Α. them all memorized. If you can show me that, perhaps we 4 can clarify this.
- In any event you would agree that the training and 6 7 experience method of setting a training and experience 8 score has a very low validity, .11, which is in the very low field of validity, is that right? 9
- No, I wouldn't agree with that at all. 10

13

14

15

16

17

18

19

20

21

22

23

24

- 11 So you disagree with that analysis in a report 12 that you cited in your --
 - Α. Right, I would disagree with that. We don't know how many primary studies went into this and we don't know whether this is an exact match with what we have here in Boston. So --
 - Q. Can you cite it? Can you cite me a study, as you sit here now, that you relied on that has a description of what validity they assigned, if any, to a T and E point system in a promotional process, is there any study that you have in mind that shows that there's higher validity?
 - A. Well, I'd have to go back and look but I think there was an article by McDaniel and others and then there was another article by Neil Schmidt.

- Q. Well, what do you think the validity is of the T and E point system?
- A. Well, I don't know here, we don't have

 criterion-related validity data. I mean this is not the

sort of thing you could just guess about.

5

20

21

22

- Okay. Now, if you continue on with this article 6 7 again that you've cited in your report, they have a 8 section about the increase in validity that one can get by adding together certain tests. This is what I think 9 the judge has been asking about, that if you add certain 10 11 tests together you increase the validity because you're 12 testing for more of the job domain, do you agree with that? 13
- 14 A. Um, hold on. The question was is that possible hypothetically?
- 16 Q. No, no, no -- um, yes, let's start there.
- A. Well, sure, it's possible hypothetically that
 adding additional selection procedures may give you what
 we call incremental validity.
 - Q. Right. And this article, this table again from a report, an article that you cite in your expert report, this tries to quantify the increased validity that you can get, isn't that right?
- 24 A. Yes, using meta analytic techniques, yes.
- 25 Q. Yeah, using meta analytic techniques would be

1 looking at big good studies that have been done in the field? 2 3 A. No, that's the problem and I tried to explain this also in my deposition. These are different studies so 4 5 the studies that -- for one selection procedure are not the same studies for another selection procedure. So 6 7 the incremental validity cannot be calculated with 8 certainty. It is estimated based on the validities here. And that's what makes it such a "crap shoot." 9 And I don't mean to use technical terms. 10 11 THE COURT: No, but I -- no, I need to understand 12 it. But this Schmidt paper, I think fairly read, 13 purports to say, for example, that if you added work 14 sample tests you'd have a 24 percent increase in 15 validity. It says that, doesn't it? 16 THE WITNESS: That's what it says and I'm saying 17 that --THE COURT: Well, wait a minute, that's what it 18 19 says and the -- I have not read the report, but that's 20 not some sort of straw man, the report purports to 21 validate that, isn't that right? I'm not asking whether 22 you agree with it, that's what this report purports to 23 say? 24 THE WITNESS: It is an estimate, it is not proof. 25 THE COURT: Right.

THE WITNESS: And it's based on --1 2 THE COURT: Right, it's an estimate. But this 3 report purports to make those estimates? 4 THE WITNESS: Well, it is, yeah. It does. 5 THE COURT: Yeah, they would make those estimates? 6 THE WITNESS: Uh-huh. 7 THE COURT: All right. 8 Go ahead, Mr. Lichten. MR. LICHTEN: Your Honor, I would ask to move that 9 report in not for the truth of the matters asserted 10 11 therein, but for some indication of what literature was 12 out in the field by, um, you know, 2006 and 2007 with 13 respect to if searches had been made. 14 MR. BOK: Well, your Honor, he is trying to get at 15 it for the truth of the matter, he's --THE COURT: Well, I'm not -- I'm able to sort it 16 17 out. He wants it for the limited purpose that it was said on or about the date of publication. That's all. 18 19 I can handle that as a factfinder. I question how 20 relevant it is and he sought to answer that. He says it's relevant to know that at least reputable scientists 21 were saying these things back at about that date. Not 22 23 that it's in as a learned treatise, he can't, with this witness, establish that basis. And isn't it at least 24

relevant that the statements were being made back in

1998?

MR. BOK: All right, your Honor, if -- as to whether it's relevant, your Honor, let me explain why.

THE COURT: Yeah.

MR. BOK: First of all, I believe that it's hearsay, but putting that aside --

THE COURT: He doesn't offer it for a hearsay reason. It is hearsay. There's no doubt about it.

It's hearsay. I cannot make any findings based on accepting the truth of this document as the record now stands. But as we frequently have in cases, it may be relevant that competent scientists were saying this back then. This is not some new concern. And I'll go further. It appears from this witness's testimony and that of others that this problem of the effect of aggregating different methods of testing has been a persistent problem and a very naughty one, it appears.

MR. BOK: Well, then I would argue, your Honor, that even if you do find it to be relevant and not excludable under the hearsay rule, that its probative value is really limited because of the fact that you're taking it in as one article in a sea of literally thousands of articles --

THE COURT: It may be. It may be. That's right.

But I am going to admit it, Exhibit 82, but it's limited

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

not for the truth, but for the fact that it was said on or about the date it was said. Now, it may be they'll provide some other evidence, but for now it's limited. Go ahead, Mr. Lichten. MR. LICHTEN: Thank you, your Honor. (Exhibit 82, marked.) Okay. Going back to your Ernst report for a Ο. second, Ernst vs. the City of Chicago, do you recall -and I'm just trying to speed things up. Do you recall making the assertion I asked you about in your deposition that because these EMTs had already become EMTs and therefore had to pass a physical and a practical test to actually get the certificate to begin with, that it was less likely that they needed to be tested for these physical attributes when they were going on the Chicago Fire Department, or trying to, because they had already shown competence in the area? Α. Yes. Okay. Now let's try to apply that here. In this case you've testified, under oath, that you found great similarity of -- it sounds like close to the same job, according to you, between the sergeant's position and the lieutenant's position, is that right? Well, if you recall, looking at the knowledge areas, that the knowledge areas were 80 percent in

- common, but based on the job analyses that were conducted.
- Q. All right. And in this case you have, as the pool of candidates, a group of sergeants who have already taken and not only passed the sergeant's exam, which is very similar to the lieutenant's exam, but have actually scored high enough to get themselves in the ranks where they could be reached for promotion, isn't that correct?
- 9 A. Yes.

2

18

19

20

21

22

23

24

- So in this case you don't have a pool of 10 11 applicants or a pool that haven't shown themselves 12 competent to know the technical knowledge which a sergeant needs to know, the pool of candidates is 13 someone who's sort of self-selected, people who have 14 15 already shown themselves to have the technical knowledge 16 and competence necessary to go on and be a lieutenant, 17 isn't that right?
 - A. Um, I don't know that. I've lost when you were saying that people have shown they have the technical knowledge and competence to be a lieutenant, that's where I didn't --
 - Q. They've already passed a test, 80-which questions which were the same as the questions on the lieutenant's exam, and they've not only passed such a test in the past but they've done sufficiently high to be promoted

2

3

4

5

6

8

9

11

14

15

16

18

19

21

22

23

24

25

to the rank of sergeant, isn't that right? Oh, yes, they're sergeants. Right. So that would justify -- and the Court Ο. asked you about this, I think, on Friday, that you could make an argument, could you not, that having shown the ability to know the technical knowledge needed for the 7 job, you could say these candidates have shown that they have the ability and therefore they should go on, in a multiple hurdle kind of situation, to take other tests that might differentiate themselves with respect to 10 skills and abilities that are critical for a police 12 lieutenant to know such as oral communication, 13 situational judgment, reasoning, things of that nature? THE COURT: That's a long question, Mr. Lichten. MR. LICHTEN: Sure. THE COURT: Allow me to rephrase it and then if you want to go back, fine. 17 MR. LICHTEN: It's the last time I'll ask. THE COURT: I think this is what he's asking you. 20 These are already sergeants so at sometime they've passed a sergeant's exam plus I think there's some time

in grade so they've been working as sergeants and I have some evidence that some of them have been working as acting lieutenants.

So against that background, doesn't it make sense

either to weight the written portion of the lieutenant's exam less or to add more experiential -- um, valid experiential exam points for lieutenant?

THE WITNESS: I suppose you could.

THE COURT: Well, it makes sense, but does it commend itself to you?

THE WITNESS: Well, whether it would be more valid than a competitive knowledge exam is not at all clear. The fact that they have established that they were competitive for a sergeant means they have some, but, you know, over time people accumulate more knowledge, some people --

THE COURT: -- burn out.

THE WITNESS: They burn out. So when it's time for the competition for lieutenants, normally in most organizations it's a new what we call "tournament," it's a tournament model of promotion where in order to be in the competition for lieutenant they have to have gotten to sergeant already, so your knowledge has already been considered up to that point, and then it's a competitive and limited opening competition for the next level. So that's what we have here.

THE COURT: All right. I tried my question. You go ahead with yours, Mr. Lichten.

MR. LICHTEN: Okay.

Well, that competition that you've described, that 1 Q. 2 could actually be a competition to test for those 3 abilities and skills that were never tested for in the sergeant's exam namely the kinds of judgment and 4 5 abilities and reasoning that you can get at with these 6 alternative selection procedures such as an in-basket, video scenarios and the like, isn't that right? 8 Α. I suppose. I don't know that it would be more valid, but, you know, it's a possible idea. 9 10 But it might be equally valid because assuming two 11 things -- assume two things in this hypothetical. 12 Assuming that you had to pass and get a high score on 13 the sergeant's exam in order to be promoted to sergeant 14 and then you take and at least get a passing score at 15 some cut-off level that shows you're competent on the 16 lieutenant's exam to get on the list, wouldn't that -and then you add to that process these assessment center 17 exercises, that could actually be equally or more valid 18 19 than a lieutenant's exam that only tests for job 20 knowledges in a multiple choice fashion given that these 21 sergeants have already taken such a test and passed it, isn't that right? 22 23 (Laughs.) Wow, I'm not sure I can follow all of 24 that, but the piece that I did hear that I would not 25 support would be to use their sergeant's score years

later for lieutenant promotions.

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

Q. That's not what I said. No, I'm saying that -- maybe my hypothetical wasn't clear enough, sorry I was so longwinded.

What if you just required sergeants to take and pass, with a reasonable cut-off score, the lieutenant's multiple choice written knowledge test and then you added to that these other tests, the assessment centers that test for these other skills and abilities not tested on the multiple choice job knowledge test, you would likely have a more valid exam, isn't that correct? You know I don't know, I don't know because these Α. other things you may add in might water it down. using a very good selection procedure, averaging it in with a selection procedure that's not so good, could very well dilute the validity and it all depends on a lot of factors including how you've weighted them and whether there were cut-offs and whether high scores for one could compensate for low scores on another, so it's trickier than it sounds. And I honestly don't know, without much more detail, how to -- well, I can estimate it mathematically but I will need more details to do so. But you would agree -- you've written about Q.

- something called "range restriction," is that correct?
- A. I'm familiar with "range restriction" research

issues and I've authored an article recently on that. 1 2 Q. All right. I'm just trying to cut to the chase here. Some studies are not as valid -- and I'm using 3 this in a different way, as they might be "because of 5 range restrictions on the people who are being studied," is that correct? 6 7 That's right, that's one of the big ones, that and Α. unreliability tend to reduce our ability to detect 8 criterion validities. 9 THE COURT: What's -- "range restrictions within 10 11 the group of people being tested," what did you mean by 12 that? 13 MR. LICHTEN: Your Honor, I think I'm going to get 14 at that, if you'll indulge me. 15 THE COURT: I will. I'll withdraw. Go ahead. So, for example, and this is just one back-up 16 17 question to that. You talked about this meta analysis, the judge 18 19 asked you some questions and you said, "Well, look, your 20 Honor, job knowledge tests are known to have a high 21 validity based upon all this meta analysis that's out there, " is that correct? 22 23 A. Well, um, based on the article you showed me, yes,

and job knowledge tests have a long history with lots

24

25

and lots of studies.

- Q. Based upon meta analysis, is that right?
- 2 A. Yes, these data here that you've showed me are
- 3 based on meta analytical results which average across
- 4 studies.

- 5 Q. Right. But where you have range restriction,
- 6 which I'll get to in a second, that could impair the
- 7 | integrity of the study that you're looking at, is that
- 8 right?
- 9 A. Yes, that's one of the critical issues.
- 10 Q. Okay. So in this case if you have -- if you're
- 11 looking at -- if you actually study the Boston Police
- 12 Department promotional exam, here you have sergeants who
- 13 have already taken and passed and have received a
- 14 high-enough score on the job knowledge test to be
- 15 considered -- um, to be promoted, you would have "range"
- 16 restriction, "that is you would have a group that's not
- 17 a group just out in the stratosphere who are all types
- 18 of persuasions and all types of abilities, you would
- 19 have a group that has already sort of self-identified
- 20 themselves as being proper candidates for the position,
- 21 and that's "range restriction," isn't that right?
- 22 A. Um, no, "range restriction" would be if you, um,
- 23 only promoted a small number of lieutenant candidates
- 24 and then correlated their scores with job performance
- 25 because they don't now any longer represent the full

```
1
     range of all the sergeants who took the exam.
 2
     "range restriction."
 3
           But here you wouldn't be testing all the people
     Ο.
     who are police officers, you'd only be testing --
 4
 5
           THE COURT: Wait, I need to get --
 6
           MR. LICHTEN: Sure.
 7
           THE COURT: We have to deal with his testimony.
8
     Now he gave a definition of "range restriction" and let
     me give it back to you so I understand it.
9
           You say "range restriction" is, in conducting
10
11
     validation studies, it would be to look only at the
12
     people who were selected, for example, and say if the
     test is valid on whatever basis -- and as I get the
13
     sense of your testimony, "range restriction" in that
14
15
     sense would be a mistake because it doesn't look at the
16
     body of people who took the exam, both those who pass
17
     and those who don't pass and also those who were
     selected and those who were not selected, have I got
18
19
     your testimony right?
20
           THE WITNESS: Yes.
           THE COURT: So "range restriction," as you're
21
22
     using it, is not a valid way of corroborating the
23
     validity of a test?
24
           THE WITNESS: That's right, it makes the validity
```

smaller.

1 THE COURT: Yes. All right. 2 Now, Mr. Lichten --3 MR. LICHTEN: Well, that's the point I'm making. THE COURT: Well, go ahead. It may well be. 4 5 Q. The point is that with respect to the Boston 6 police lieutenant exam the meta data that you testified 7 to that shows the high correlation of job knowledge 8 tests may not be as applicable if you actually tested that hypothesis in the Boston Police Department because 9 10 the sergeants taking the lieutenant's job knowledge test 11 have already shown themselves to be superior individuals 12 with respect to having some job knowledge, isn't that right, that's what "range restriction" is? 13 14 No, I'm sorry, in the context of validation we 15 don't use it for the fact that the candidate population 16 may not be at a random draw of the general population, 17 that is always the case, and that's not when we use the term "range restriction" in a validity context, it is 18 19 not referring to the fact that the candidates, as a 20 total group, may be somewhat restricted because they've gotten promoted up to that level. I mean that may be 21 22 important to you to think about that, but usually when 23 we refer to "range restriction" it's looking at the 24 correlation between test scores and job performance and 25 the restriction is that those who are selected don't

- have as wide a range of test scores as that whole candidate population.
- Q. Okay. And I'll leave this in a moment, but
 wouldn't you expect this population not to have as big a
 range in test scores as the general population, just as
 you just said, on a lieutenant's exam because they've
 already passed the technical knowledge and done well on
 the technical knowledge of the sergeant's exam which has
 many of the same or similar questions?
 - A. Yeah, but that's a given in the situation. I mean we're not testing people off the street for the lieutenant's exam, they would probably show much lower job knowledge. So the context is one where the candidates themselves are, you know, not a random draw, but that's the way most validation studies are, unless they look at entry-level hiring.
 - Q. Well, let me ask it this way.

- You told the judge that you believe that technical knowledge, a job knowledge test, have generally, based on this meta data, high validity, is that correct?
- A. It's got a very strong history as being a good selection procedure, perhaps one of the most commonly used historically across, you know, considering employment, education, licensure. I mean it's --
- Q. Do you know one police promotional exam study,

- whether it's published, whether it's not studied, any
- 2 data that you can cite to me that shows that there's a
- 3 | high correlation between how you do on a multiple choice
- 4 job knowledge test and how you perform, using a
- 5 criterion-validity study, in the job of a police
- 6 supervisor, can you cite me one study of any type?
- 7 A. I have not reviewed the literature on that, but I
- 8 | would be real surprised if we couldn't find literature
- 9 on that.
- 10 Q. Okay. Now, you were hired to be an expert witness
- in this case, is that correct?
- 12 | A. Yes.
- 13 | Q. And you didn't try to find whether this
- 14 hypothesis, that a job knowledge multiple choice test
- would have high validity with respect to a police
- 16 | promotional exam, you made no attempt to look for such
- 17 | literature?
- 18 A. Um, there's so much evidence on certain types of
- 19 selection procedures --
- 20 Q. Doctor, did you make an attempt?
- 21 A. No, I didn't think it was necessary.
- 22 Q. Okay. So you don't know of any study?
- 23 A. No, I didn't think it was necessary. That's a
- 24 different answer.
- 25 | Q. Well, let me move on.

- 1 Now, with respect to the issue of feasibility, you did
- 2 not do anything in this case to systematically look at
- 3 the question of whether adding an assessment center or a
- 4 structured oral interview or some of these other
- 5 assessments that look at these other characteristics
- 6 other than job knowledge would or would not be feasible
- 7 in this case, is that correct?
- 8 A. I did not do an analysis of the cost, but it's
- 9 obvious.
- 10 Q. Well, you say it's obvious. You didn't do a
- 11 feasibility study, is that correct?
- 12 A. Well, I know a lot about the costs of assessment
- 13 centers. I've developed many.
- 14 Q. You didn't do a feasibility study, is that
- 15 | correct?
- 16 A. What do you mean by "feasibility"?
- 17 Q. Do you remember me asking you at your deposition
- 18 about this and you said, quote, "I haven't done anything
- 19 | systematically on this on the issue of feasibility for
- 20 this case, " do you remember saying that?
- 21 A. I think so.
- 22 Q. And was that true?
- 23 A. Well, I guess it depends on what we're talking
- 24 about, but I haven't put pencil and paper and actually
- 25 outlined the project proposal and what it would cost.

- 1 But I know it would be a very meaningful cost.
- 2 Q. Well, you didn't call Landry Jacobs -- you didn't
- 3 call EB Jacobs or Morris and McDaniel, you didn't call
- 4 Dr. Wiesen or anyone like that, and try to find out what
- 5 these things would cost, is that right?
- 6 A. Well, I did understand the 2002 cost 2.2 million.
- 7 Q. Well, that's not my question, my question is did
- 8 you make any calls?
- 9 A. I wouldn't need to, sir, I do this for a living
- 10 | and I know what these things cost.
- 11 Q. Well, you've never done these promotional exams,
- 12 you've never done one in your life?
- 13 A. But I could estimate the cost without ever having
- 14 done one.
- 15 Q. (Pause.) Now, it's also true that you don't know
- 16 | whether it would have been feasible to do a structured
- oral interview in this case, is that correct?
- 18 A. In the sense of would it have been possible to do
- 19 | it?
- 20 Q. Yes, exactly.
- 21 A. Again it would have cost, but perhaps it could
- 22 | have been done. There are administrative aspects, but
- 23 they're not insurmountable I wouldn't think.
- 24 Q. (Pause.) I'd like you to turn to Exhibit 55.
- 25 | A. (Turns.)

- 1 | Q. Okay, before we get to that, we've established,
- 2 have we not, that there was a validity report done in
- 3 1991 for the sergeant examination, is that correct, a
- 4 validity report done by HRD?
- 5 A. Yes, a content validity study in 1991. Yes.
- 6 Q. Well, it's actually called a "validity report,"
- 7 | isn't that right?
- 8 A. Yes.
- 9 Q. Okay. And that is typical in your trade that
- 10 after you construct an examination of this type you do
- 11 | something at the end called a "validity report" to
- 12 report on what happened, is that right?
- 13 A. Sometimes, yes.
- 14 Q. All right. And in 2002 we now know, because we've
- 15 looked at it earlier today, that there was a validity
- 16 report, is that correct?
- 17 A. Yes, that's what you showed me today.
- 18 Q. But you haven't seen any validity report for 2005
- 19 and 2008, is that correct?
- 20 A. I have not.
- 21 Q. If you can turn to -- and the validity report --
- 22 and I just want to be clear on this if it's not already
- clear, that you do a validity report after you've given
- 24 the examination, not before, is that correct, because
- one of the things you're doing is reporting on the

- administration, isn't that right?
- 2 A. Um, not exactly. Really there is no specific
- 3 right or wrong. You sometimes have validity reports,
- 4 you sometimes do not, it depends on the budget, it
- 5 depends on whether there's likely to be litigation, it
- 6 depends on how big a project it is, and how you write it
- 7 again is stylistic. Again I write reports as the
- 8 project is conducted so I don't get to the end and have
- 9 to remember everything. So I, you know, kind of clean
- 10 | as I go.

- 11 Q. In 1991 the validity report was written after the
- 12 fact, is that correct?
- 13 A. Oh, I don't know that.
- 14 Q. But you do know that because their scores were in
- there, so it was written after the fact, wasn't it?
- 16 A. Well, how do you know it wasn't written in part
- while they were doing it and they just happened to
- 18 complete it after the facts and put the date of
- 19 | completion on there.
- 20 Q. Well, do you know?
- 21 A. Well, that's a -- again I've written hundreds of
- 22 these things and I've read thousands.
- 23 Q. And 2002 was written after the test was given,
- 24 isn't that right?
- 25 A. As I say, I don't know for the reasons I've

explained.

- Q. Okay. Now, you testified that you have reviewed all these materials and you mentioned -- one of the exhibits you mentioned was Exhibit 55 and you believe that, um, HRD did a sufficiently good job with respect to constructing this examination, that you found that it was valid, is that correct?
- A. Well, I need to do it. What am I looking at here?
- Q. Yes, you mentioned that these documents that you had looked at, it showed that HRD had constructed a multiple choice exam in 2005 and 2008 that you thought was valid?
- A. Well, what I think I testified to is that in '91 there was a large validation study and a process established for developing these exams and that every three years or so, with a couple of exceptions when the City was trying alternative selection procedures, it basically did the same process that was laid out in '91, and they also did one kind of major update to the job analysis which was the 2000 job analysis study. And then right before the exams they did just a quick check to make sure the job didn't change by having a small sample of subject matter experts look at the tasks and the KSAs, which is what we have in front of us. But that was a confirmatory step, though, the primary

- validation data was all the earlier material.
- Q. Well, isn't it your testimony in this case that
- 3 you believe that HRD, in 2005 and 2008, constructed a
- 4 | multiple choice job knowledge lieutenant's promotional
- 5 exam for the Boston Police Department that you believe
- 6 was valid under various guidelines?
- 7 A. Yes, I reviewed it compared to the Uniform
- 8 Guidelines and the SIOP principles.
- 9 Q. Okay. So can you tell me, if you can, what
- 10 Exhibit 55 is?

- 11 A. Well, I believe Exhibit 55 is a review of the
- 12 tasks of the job, um, to ensure that they are still
- applicable at the time that the 2008 exam was developed.
- 14 And these are the task ratings. I also believe there
- 15 are -- yes, the next tab has the KSA ratings.
- 16 Q. So what do we make of where it says "RT SME 2.53"
- 17 RT SME PRY 1," a bunch of "1s," after that "GK" a bunch
- 18 of "3s," what is this telling us?
- 19 A. Well, what I believe that it was was the ratings
- 20 by subject matter experts as to the extent to which
- 21 these tasks are still applicable to the job.
- 22 Q. And do you know who these people are?
- 23 A. No, I was thinking that those letters reflected
- 24 perhaps initials of the people, but I actually -- I do
- 25 not know who they are.

- 1 Q. And do you know why one SME, on the second column,
- 2 | "RT SME PRY," has nearly all "1s" and why if you go to
- 3 the column "GK," that's nearly all "2s," do you know?
- 4 A. No, I -- when that happens it's very often that
- 5 they have different jobs and so they see the tasks and
- 6 requirements differently.
- 7 Q. (Pause.) Now, you were the editor of "Personnel"
- 8 Psychology, " is that correct?
- 9 A. Yes.
- 10 Q. Okay. So that's a rigorous journal, can we agree
- on that, because you're the editor of it?
- 12 A. It's considered to be one of the A-class journals
- in my field.
- 14 Q. Absolutely. And you're also familiar with two
- gentlemen, Bopko and Ruaf, is that correct?
- 16 A. Oh, sure.
- 17 Q. They're heavyweights in the field?
- 18 A. Well, I was going to say Ruaf will want to hear
- 19 that. I can't wait to tell him.
- 20 Q. Well, do you think he's a heavyweight? It doesn't
- 21 matter what I think.
- 22 A. I think they're both real solid people. I do.
- 23 Q. All right.
- MR. LICHTEN: May I approach, your Honor?
- 25 THE COURT: You may.

```
MR. SIMON: Your Honor, if I may bring up a
1
     problem that I think we're running into here?
 2
 3
           THE COURT: Okay.
           MR. SIMON: The parties had agreed that
 4
 5
     Dr. Campion would be concluded today, um, and he's not
     available the week of the 5th or the first week in
 6
 7
     January that we'd be coming back. Um, I'm not sure
     where we're at in Attorney Lichten's --
8
           THE COURT: Well, if he's agreed he'll be
9
     concluded, then he'll be done by 1:00. Are you
10
11
     satisfied with that?
12
           MR. SIMON: Well, I would like a chance for
     redirect.
13
14
           THE COURT: Well, I know you would, but apparently
15
     you haven't worked that out. I don't know what you want
16
     to do, do you want me to come back this afternoon? I
17
     can.
           MR. SIMON: If necessary. That would be
18
19
     acceptable, your Honor.
20
           THE COURT: Are you okay with that?
21
           MR. LICHTEN: Um, I have a flight to visit my
     family, um, and it's 5:00.
22
23
           THE COURT: I mean I thought you people had worked
24
     this out.
25
           MR. LICHTEN: Well, your Honor, I will accommodate
```

```
1
     them in any way, I will agree to a videotape of it, I
     will agree to teleconferencing. I don't want to
 2
 3
     prejudice them. I have taken a long time, but I think
     I've been relevant and I don't think I've wasted time.
 4
 5
     But nevertheless I will accommodate them in any way. I
 6
     don't want to prejudice Mr. Simon.
 7
           THE COURT: We'll assume that it can be worked out
8
     and we'll run to 1:00. He'll be done by 1:00, in view
     of his agreement, and it seems to me when I say "work it
9
     out," I've got to, in some fashion, receive your now
10
11
     redirect, so it will have to be within the scope of the
12
     cross. But I do want to hear your redirect. And I'll
13
     accept that.
14
           Go ahead, Mr. Lichten.
15
           MR. SIMON: Thank you, your Honor.
16
           MR. LICHTEN: Thank you, your Honor.
17
     Q. Okay. So this is an article from 1999 from "The
     Journal of Personnel Psychology." Were you the editor
18
19
     at the time?
20
     Α.
           No, my editorial period was '90 to '97.
21
     Q.
           Okay.
22
           THE COURT: But just to cut to the chase here, I
23
     take it you think this is authoritative?
           THE WITNESS: Oh, sure, it's a -- it's a meta
24
25
     analysis so it has those same limitations we were
```

```
talking about before.
1
           THE COURT: Right, I'm not speaking to what it
 2
 3
     says, it's just that you would consider it authoritative
     in your field?
 4
 5
           THE WITNESS: Yes, it's a very good study.
 6
           THE COURT: All right. Go ahead, Mr. Lichten.
 7
           MR. LICHTEN: Okay.
8
     Q. Now, if you could go to Table 1. I'll try to pick
     this up.
9
10
     A. (Looks.)
11
           You see where -- this is a table and do you see
12
     where, um, the authors say that based upon the meta data
13
     out there, cognitive ability tests have a one standard
14
     deviation -- I'm sorry a 1.00 D, which I think we've
15
     already discussed, is that correct?
           Yes. Yes. I'd have to read it here. But the
16
     fact that it's exactly 1.00, they may have specified it
17
     to be that in the creation of this matrix.
18
19
           But this doesn't surprise you, this is what you
20
     testified to on direct in answer to the judge, you'd
21
     expect, on a cognitive ability test, you're going to see
     about a 1.00 D between scores for minorities and scores
22
23
     for Caucasians, right?
           Well, um, these data are kind of old. I'd, you
24
25
     know -- I think as I told you in my deposition, I would
```

estimate, you know, a .4 to maybe a 1.2. I don't know 1 2 that the overall average these days is a 1.0, because 3 people are trying to develop cognitive ability tests that are less difficult and so it has made the 4 5 difference smaller. In fact we often focus on a 6 literacy level to avoid problems. So I don't know that this estimates, you know, the grand average going 8 forward even though it might estimate the older data in our field. 9 Okay. This also has the D on other types of 10 11 tests, alternative types of tests, and it says the 12 structured interview has only a .3 D. Do you agree with 13 that? 14 Um, it looks like it says 23.23. Α. 15 .23. I'm sorry, that's what I said. Ο. 16 Oh, okay, I thought you said .3. 17 .23. Q. I'm just asking if you agree with that? 18 19 Oh, I'm sorry, yes, I'm reading along with you. 20 Uh-huh. 21 Q. And you do agree with that? 22 Well, I'm reading along with you, yes. Α. 23 No, I'm asking you a different question. I'm Q. 24 asking you whether you agree that that is a fair

analysis, based upon the meta data, of the smaller D

that occurs with structured interviews?

A. Well, again, it all depends. It's like saying, you know, you've got 1.7 kids, you know, what's a .7 kid? You know, an average doesn't necessarily mean it's a good estimate. So the .23 has an interval around it of variation due to differences between studies, and it doesn't show it here in this table but it would be plus or minus that size. I guess the D -- I think the value in parentheses may be an estimate of the interval, but I'd have to read the article again more carefully. I have not read it in a few years.

Q. Dr. Campion, I don't get something. Every time I show you this data in articles you quarrel with the data, the D or the meta analysis that's done for other types of assessment tools, but yet your whole testimony Friday to the Court was that the job knowledge test had this high validity ratio based upon this meta data and that data is okay.

So is it your belief that all the data is okay except the one related to job knowledge tests?

A. Well, I know this research very deeply. I was a

formal journal editor and one of the most published in my field and I see these data in a lot deeper way. And so I know that these meta analyses cannot be interpreted at face value, that some are based on very large samples

- and some are not, and that that needs to be considered.
- 2 And I'm only trying to bring forth every bit of
- 3 knowledge I have about the topic, but I try not to be --
- 4 Q. Well, I appreciate that, but doesn't that same
- 5 analysis hold true for job knowledge in the Boston
- 6 Police Department and how much of a predictor it is,
- 7 it's speculating just like this other data, isn't it?
- 8 A. Well, there's a lot more data on job knowledge
- 9 than there is on virtually all other selection
- 10 procedures except for maybe cognitive ability and often
- 11 what's called "cognitive ability" may be a job knowledge
- 12 test. So there's much much more data there.
- 13 Q. But not on police departments that you know about,
- 14 right?
- 15 A. I will be certain to do a review of the literature
- 16 when I get out of here today.
- 17 Q. Well, I don't know about that, that will be up to
- 18 the Court.
- 19 A. It will be too late to do it anyway.
- 20 Q. Okay. Now, if you go to Number 5 -- and this was
- 21 actually my purpose in putting this up, is you have job
- 22 performance and that's a .5, okay, do you see that?
- 23 .45. Excuse me, .45.
- 24 A. Yes.
- 25 Q. Okay. Now, I assume there's a lot of data on this

- because this is measuring actually how you do on the 1 2 job, right? A. Yeah, I don't know the sample size used for job 3 performance. 4 5 Q. Dr. Campion, you're not serious? Certainly 6 there's as much data on how certain groups do on the job 7 as there is as to how they do on a cognitive ability test, right, I mean job performance measures have been 8 around for a long time? 9 Yes, but they're not published. Just because 10 11 somebody gathers data on differences in job performance 12 doesn't mean it gets into the literature. But what I meant is I don't know where these data come from. I 13 14 don't know what the job performance data here derives 15 from because it's normally not used as a selection 16 procedure like these others are. So I don't know --17 Q. Well, that's what I'm trying to establish. Let me ask it more directly. 18 19 This would suggest that minorities do better on the job 20 by two-fold than they do on the cognitive ability tests 21 that they maintained, that there's half the difference 22 _ _
- 23 A. Uh-huh.
- Q. -- on a performance, that is between whites and blacks it's half as much as they do on cognitive ability

- 1 tests, you would agree with that, wouldn't you?
- A. Yes, and I would say that that is always the case in every prediction situation anywhere.
- Q. Well, let's just see what that means. That means
- 5 that you can't -- if you were to be testing people based
- 6 upon a cognitive ability test, you're going to see a
- 7 much bigger difference on the performance on the
- 8 cognitive ability test than you're going to see if you
- 9 actually judged blacks and whites on how they performed
- 10 the job, is that correct?
- 11 A. Yes, and it's because there's always prediction
- 12 loss unless the validity is 1.0, and that's true of
- 13 every science and every phenomenon.
- 14 Q. So to apply that in this case, if you only use a
- 15 multiple choice job knowledge test, you are going to see
- 16 | bigger differences in scores than you would expect to
- 17 | see if you actually looked at how such minorities were
- 18 doing on the job at the Boston Police Department as
- 19 | lieutenants, is that right?
- 20 A. That's what I said, it is a characteristic of
- 21 every prediction situation ever anywhere.
- 22 MR. LICHTEN: Your Honor, I still have some more,
- 23 but do you want me to continue or --
- 24 THE COURT: Well, look, by the way this is played
- 25 out with your agreements, already we're beyond the end

of next week -- um, not next week, but January 5th, and as I sit here I accept this, but I had thought we were striving to get these matters resolved. Now it's very clear I can't resolve it, cannot, until I have at least got in the record the redirect of this witness.

MR. LICHTEN: Right.

THE COURT: So while I'm going to count the time against the total 10 days, it's clear I'm going to take the thing under advisement whenever I finish up on the 5th of January.

Well, so be it. I do find the testimony adduced both by the plaintiffs and the defense important, and with some wasted motion, um, germane, and I've come to consider this a profoundly important case, really one that evokes the finest of our nation's aspirations in giving everyone equal opportunity and a fair shot. And so I don't care whether you continue or not, it's 5 more minutes, I'm counting the time.

Mr. Simon?

MR. SIMON: Yes, your Honor, I'm sorry. I had thought that you said that we were going to be done on the 5th, but we have until the 8th is our understanding.

THE COURT: What's that? I didn't say you were done. You do.

MR. SIMON: Yes.

THE COURT: If I misspoke, you have 10 days, and I'm counting out the time.

MR. SIMON: Yes.

THE COURT: But now, whenever you're done, if he's not available the week of the 5th, I'm not going to see your redirect -- or read it, at least, your directed of this witness. You've agreed to that and I have to say I think I've been very accommodating in terms of time.

So now I'm sort of at sea about how we're going to finish with this witness. We'll go on to another witness on the 5th. I didn't say we're going to be done on the 5th, we're going to be done the week of the 5th, when 10 days have elapsed, and I will count whatever time you've taken in redirect against you. So as we get closer -- you seem to have plenty of time, but as we get closer, um, I'll be asking you for an estimate of time, et cetera, and I can take it from the deposition or however you work it out in order to be fair.

I am -- unless you people resolve this, I am now eager to get going in resolving it myself. Though I express no opinion. This is an extraordinarily difficult case and we're not done with the evidence.

I keep saying that it would be wise to settle it, and I continue to think that, and I will say that after we've had closing arguments. I've told you how I was

going to do this, if after the closing arguments you 1 want me to stay my hand, well, I'll stay it. Now I've 2 got to stay it until I see your redirect. 3 MR. SIMON: Well, your Honor, can we actually have 4 5 a minute to talk about whether or not we can resolve 6 this right now? 7 THE COURT: Well, why don't you. 8 MR. LICHTEN: Well, your Honor, I'm still confident that we're going to get done by the time you 9 10 allotted. We're really -- we have like, I think, two 11 short witnesses after this that are going to take like a 12 half hour apiece and we've got Dr. Hough who is going to be much shorter. 13 14 THE COURT: And who are your short witnesses? MR. LICHTEN: Um, Commissioner Davis, who we've 15 accommodated the defendants on, and a Thomas Nolan. 16 17 THE COURT: Right. 18 MR. LICHTEN: He's a retired Boston police 19 officer. 20 THE COURT: That's right. So you're done but he's not here the week of the 5th. 21 MR. LICHTEN: So that I think -- we've been 22 23 discussing this, I will accommodate them in any way, and 24 we may be able to do it by teleconference testimony or

something. And I will accommodate them in any way.

```
THE COURT: We've done that. We've done it.
1
 2
           MR. SIMON: Okay.
 3
           MR. LICHTEN: So I'm confident we can get done by
     the 8th.
 4
 5
           MR. SIMON: Well, we obviously need to talk about
     those kinds of options, but we will do our best to try
 6
 7
     to work it out.
8
           THE COURT: All right. I think we're at 1:00.
     We'll stop now.
9
           As we now stand, the plaintiff has used up 3 days,
10
11
     2 hours, 5 minutes, the defense has used up 2 days, 1
12
     hour, 25 minutes. And I most genuinely wish you all a
13
     very fine holiday. And we'll resume at 9:00 a.m. on
14
     Monday the 5th of January unless of course you have
15
     resolved it, in which case a telephone call to
16
     Ms. Gaudet is all that's necessary. Have a good
17
     holiday. We'll recess.
18
           (Adjourned, 1:00 p.m.)
19
20
21
22
23
24
25
```

CERTIFICATE I, RICHARD H. ROMANOW, OFFICIAL COURT REPORTER, do hereby certify that the foregoing record is a true and accurate transcription of my stenographic notes before Judge William G. Young, on Friday, December 19, 2014, to the best of my skill and ability. /s/ Richard H. Romanow 02-19-15 RICHARD H. ROMANOW Date